



# Coffee Exporting Company Profiles CATALOGUE





MAAIF Ministry of Agriculture Animal Industry and Fisheries



## Uganda Coffee Exporting Company Profile Catalogue

This document was produced by the Government of Uganda through Uganda Coffee Development Authority (UCDA) under Ministry of Agriculture, Animal Industry and Fisheries (MAAIF). The views herein shall not necessarily be taken to reflect the official opinion of UCDA or its partners.

#### **Product development**

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#### **Contacts for more details**

Uganda Coffee Development Authority Coffee House, Plot 35 Jinja Road, Kampala, Uganda, East Africa Tel: +256 312 260 470 E-mail: info@ugandacoffee.go.ug Website: www.ugandacoffee.go.ug

#### Ibero Uganda transforming stallholders coffee farmers' livelihoods through their sustainable sourcing strategy

#### **About Ibero Uganda**

Founded in 1994, we are on a mission of providing the best internal marketing service that will ensure maximum benefit for individual coffee producers and maintain the prestigious position of Ugandan coffee in the international market. Our team of dedicated and experienced staff is specialized in every area of our business that includes quality control. export processing, logistics and risk management. Ibero Uganda is a company of Neumann Kaffee Gruppe, the world's leading green coffee service group.





NKG Bloom is focused on improving farmer livelihoods

NKG Verified is focused on meeting key sustainability criteria

Rethinking coffee sourcing, in 2017, Ibero Uganda set up NKG BLOOM and NKG Verified Uganda, initiatives of the Neumann Kaffee Gruppe (NKG) to ensure the long-term viability of green coffee supplies by providing smallholder farmers with the opportunities and resources they need to run their farms at full potential and enter a pathway out of poverty.



Watch the latest NKG Bloom Uganda Video: nkgbloom.coffee/uganda



Visit the interactive NKG Sustainability Report 2022: sustainabilityreport.nkg.coffee



#### Contact us at Ibero Uganda

Gabrielle Rosenau, Country Manager abrielle.rosenau@nka.coffee

Dumba Rachel, Farmer Services Manager racheldumba@nkg.coffee

For more information. Please visit our website:

#### https://nkgbloom.coffee/uganda

## Foreword



On behalf of the Government of Uganda through Uganda Coffee Development Authority (UCDA), we are honored to host the second G25 African Coffee Summit organized jointly with Inter-African Coffee Organization (IACO) on 7th to 10th August 2023 held in Kampala. This is a great opportunity for Uganda to showcase the coffee sub-sector successes. It is for this reason that UCDA compiled and developed the Uganda's Coffee Exporting Company Profile Catalogue which consists of detailed corporate information of coffee exporters and the supporting organizations.

The coffee exporters catalogue is a marketing and promotional tool providing a quick link to key reliable suppliers of Ugandan finest specialty coffees and the related services.

The publication comprises of company profiles with detailed business description; products and services; and location and contacts details for both coffee exporters and supporting organizations. Some subscribers went an extra mile to provide information on the year of business establishment, certifications, coffee profiles, export volume capacity, networking events, interests in the market, social media channels, membership and partnership details among others. This catalogue is not only limited to this summit but it will also be uploaded on UCDA website to be accessed by more coffee buyers globally. Additionally, UCDA marketing team will add this publication to its promotional materials during the national and international exhibitions and marketplace events to continue promoting coffee exporters. Furthermore, a QR code has been added to the hard copy catalogue such that the readers can scan it and access the online version for future references.

We are grateful to the private sector businesses, farmer cooperatives, associations, organizations, government institutions and development partners who have supported this publication through sharing contact business information, advertising, sponsoring and cooperating with the consultant, Sharon Againe (ACF Agrishop).

On behalf of the Government of Uganda, we appreciate UCDA staff and to all the experts for your tireless efforts and innovative ideas that made this publication possible. Our doors remain open for feedback on making this publication a better one.

I wish you fruitful networking moments!

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**Dr. Emmanuel iyamulemye Niyibigira** Managing Director, Uganda Coffee Development Authority





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Uganda Coffee Development Authority

## Uganda Coffee Development Authority

#### **Business Description:**

The Uganda Coffee Development Authority (UCDA) is the public authority established by an Act of Parliament, UCDA Act, 1991 which was amended in 1994, Cap. 325, and repealed and replaced by the National Coffee Act No. 17 of 2021. It is mandated to regulate, promote and oversee the quality of coffee along the entire value chain, support research and development, promote production and improve the marketing of coffee in order to optimize foreign exchange earnings for the country and payments to the farmers.

UCDA regulates all "on" and "off" coffee farm activities in the country. UCDA's vision is to develop an inclusive, transformative and sustainable coffee industry. Its mission is to increase quality coffee production, productivity, value addition, marketing and consumption. The agency is also



responsible for issuing licenses to coffee export businesses in Uganda. In 2017, the Government of Uganda launched the Coffee Roadmap with a target to produce 20 million 60 Kg-bags of coffee by 2030. Coffee is an important commodity contributing between 17-20% of export revenues for the country.

#### Services:

UCDA offers a broad range of coffee development services to 126 coffee growing districts structured into ten geographical regions: Central, Greater Masaka, Western, Rwenzori, South Western, Kigezi, Elgon, Eastern, Mid-North, and West Nile targeting 1.8 million households. UCDA's services are accessed by farmers, processors, roasters, exporters, traders, students, coffee consumers, agro-input dealers, government and Civil Society Organizations. UCDA provides extension services to farmers on Good Agricultural Practices and Agribusiness as well as technical services at the post-harvest level. The Authority is also responsible for facilitating the dissemination of research results in the field through regional and district officers and transfer of new technologies in order to increase productivity.

The Quality and Regulatory Services Directorate undertakes programmes aimed at Quality Assurance; Value Addition and Promotion; and Sustainability. This includes quality assurance and enforcing coffee regulations guided by The Coffee Regulations 1994, undertaking initiatives to add value and also promote domestic coffee consumption and branding and lastly profiling, capacity building of sustainable coffee producers UCDA carries out various functions such as:

- issuing certificates in respect of grade and quantity of coffee;
- licensing of coffee roasters, processors and exporters;
- certifying all coffee exports;
- liaising with other international organizations and promoting Uganda coffee on the world market;
- developing coffee profiles;
- Organizing training for technicians, baristas, coffee processors and quality controllers.

Other services of the authority include: supporting production and certification schemes for sustainable, fine and specialty coffee; traceability of coffee; showcasing Ugandan Coffee in International Events and Specialty Coffee Associations Exhibitions; and facilitating Business to Business Meetings among other value addition and marketing services.





#### **Location and Contacts:**

Office: Plot 35, Jinja Road, Coffee House, Kampala. Postal Address: P.O. Box 7267, Kampala, Uganda. Tel: +256 312 260 470, +256 414 233 073. Email: info@ugandacoffee.go.ug. Web: https://ugandacoffee.go.ug/.

Contact Person: Emmanuel lyamulemye Niyibigira, Managing Director. Email: emmanuel.lyamulemye@ugandacoffee.go.ug.



## Publisher's Profile

#### **SHARON AGAINE**

**SHARON** is a Consultant at ACF Agrishop, an agency that deals in publishing Agribusiness Directories and Farmers Profiles; and offers Consultancy services.

She formerly worked as a Non-Key Expert for MARKUP and developed the Uganda Coffee and Cocoa Directory. She was also the CEO of Agasha Group Limited for over 10 years that connected various agribusinesses and farmers to their target markets through online and offline events and promotional materials.

In 2021, she was the East African Entrepreneur Coach at Access Agriculture where she mentored and trained young entrepreneurs on developing business models using smart projector to train rural based smallholder farmers. She has worked as Country Partnership Coordinator for Trees for the Future Uganda to coordinate and manage Forest Garden Fund for training farmers on integrating trees within their small gardens. Againe was a member of Advisory Committee Fund for Rural **Prosperity-The Mastercard Foundation** Program and Expert for ICCO Agri-Business Innovation Challenge. She worked as an Assistant Facilitator for

Agri-ProFocus Uganda, intern for the Allegro Coffee Company in USA, and an as Alumni Consultant with Technoserve Mozambique. She has also worked for EARTH University as an Administrator in 2009 for the Student Entrepreneurship Project and as a General Manager for an EARTH Project, Natural Herbs S.A. from 2006 to 2008. Againe has won awards including the BiD Network Business Plan award for Women in Business Competition Africa, Latin America and Asia 2010, and was second runnerup for African Orange Social Venture Prize in 2011

She speaks internationally at events including UN University for Peace in Costa Rica, Youth in Agriculture for Women International Day in Uganda, World Convergences Forum in Europe and as a Ugandan Delegate for New York Forum Africa in Gabon. Sharon is Agronomic Engineer by profession and holds a Bachelor's degree in Agricultural Sciences from EARTH University, Costa Rica. She is currently one of the ambassadors for Access Agriculture in Uganda.

#### **CONTACTS**:

Call/WhatsApp: +256 703 698 550 agashaine@gmail.com





Agasha Group Limited, 10 Ezana Uganda Limited, 48 Fine & Speciality, 53 Funzo Coffee U Ltd, 54 Kaweri Coffee Plantation, 80 Kwezi Coffee Limited, 82 Macheri Coffees Uganda Limited, 86 Mountain Harvest SMC Ltd, 88 Platinum Commodities (JKR) Ltd, 98

Agasha Group Limited We deal in publishing Agribusiness Directories, Farmers Profiles and Consultancy services to connect farmers and agribusinesses to their target markets. Contact Us: Nakawa, Kampala, Uganda. +256 779 791 780. directoryagribusiness@gmail.com.

## How to use the

#### THE COFFEE EXPORTING COMPANY PROFILE CATALOGUE

The Coffee Exporting Company Profile Catalogue consists of detailed corporate information about Uganda's coffee exporting companies and cooperatives certified by UCDA. Such entities consist of a one-time export identification number issued by UCDA and an export certification license which is updated annually especially when the company is transacting. The catalogue also includes the profiles of the coffee export supporting organizations both government institutions and Non-Government Organizations (NGOs).

The publication comprises of profiles which are mainly covering the general business description about the organization; the details of products and services being offered; and the location and key contact persons. The purpose of the catalogue is:

- To bridge the information gap between the actors within the coffee sub-sector for effective business networking, collaborations and partnerships.
- It facilitates coffee buyers and roasters to acquire information about the coffee exporting entities; sources of origin; certifications; community services offered to producers; and the nature of

coffees being produced, processed and exported from Uganda to the international markets.

- ✓ It provides contact details which enables initial business-related conversations between the locally based coffee exporters in Uganda and the global coffee agents, roasters, distributors and buyers
- It is also a great database for contacting potential stakeholders to attend coffee and export events and meetings locally and internationally.

#### Recommendation

Readers are strongly recommended to do prior investigation and follow the traditional procedures of doing business before making transactions with any party listed in this publication.

#### **Disclaimer:**

While reasonable precautions have been taken to ensure accuracy of contacts and information provided in this Coffee Exporting Company Profile Catalogue: neither consultant, nor UCDA and their partners can accept responsibility for any damages or inconvenience that may rise therefrom. However, when an error or omission is reported, it will be investigated and edited in the future editions.





## Profiles of Coffee Exporting Companies





#### **ABBARCI INDUSTRIES LTD.**

#### **Location and Contacts**

Office: Plot 83, Kamwokya-Kira Road, Kampala. Warehouse: Semuto Road, Gombe. Postal Address: P.O. Box 1314, Kampala, Uganda. Email: info@abbarcicoffee.com. Website: www.abbarcicoffee.com. Contact Person: Mohammed Abbarci, Managing Director. Cell: +256 700 743 672, +256 785 873 703. WhatsApp: +256 785 873 703. Email: mohabbarci@gmail.com



#### **Business Description**

Abbarci Industries purchases, processes and exports both Arabica and Robusta Ugandan green coffee beans and roasted coffee to different parts of the world. The company is a private limited by shares entity which was incorporated in 2019. The company buys its coffee through rural farmer group agents and local traders. It comprises of a well-structured coffee processing factory which is located in Kampala.

Video: "Abbarci industries" (https //www. youtube.com/watch?v=sEbYbeDrtiU.

Shipping Port: Mombasa port via Southwest terminus or via Kisangani route). **Export to:** Netherlands, India, Sudan, Morocco, United Arab Emirates (UAE) and Italy among other countries.

**Partners:** Operation Wealth Creation, Uganda Cooperative Alliance and Buganda Kingdom (Mwanyi Terimba).

#### **Products and Services**

Abbarci Industries exports green, roasted coffee beans and ground coffee. It deals in fully Washed Ugandan Arabica (WUGAR) and ordinary Arabica in addition to natural Robusta SC 1200, SC 1500 and SC 1800.. It also offers wholesale and retail packed roasted coffee which can be produced under private labelling services for companies and supermarkets.



The factory receives both dry and wet processed coffee beans which are stored in silos and later they are being precleaned to remove dusts, stones and husks.

The pre-cleaned coffee is taken to the grader to separate different grades of coffee beans. The gravity table is then used to remove the light coffee beans, husks and pods. At the end, the coffee beans are received by the color sorter to remove white chalky beans and the rest are packed in bags for export. For quality control, the company consists of a laboratory where samples of coffee are taken for moisture content test, cupping and other analysis.







## 📂 Agri Evolve Uganda Limited

#### **Business Description**

Agri Evolve is a family-based business established in 2015 with a vision of enabling smallholder farmers in Uganda to improve their livelihoods by increasing agricultural income at the farm level. It works mainly with coffee farmers in the Rwenzori region, increasing yields and improving processing in order to produce high quality speciality arabica coffee and thus increasing income and raising the quality of life for farmers, their families and their communities. The company currently works with over 15,000 smallholder farmers in Rwenzori region that produce Speciality Arabica coffee which is exported to customers around the world.

#### Social Corporate and Environment Responsibility

Aln addition, Agri Evolve supports farmers and local communities through a programme called ACE 2030 (Agriculture Community and Environment). Tree planting, energy efficient stoves, VSLA





groups, Youth Teams and clean water projects are all part of this programme. Staff (Uganda): **80 employees** Export to: **Global**.

#### **Products and Services:**

Agri Evolve exports both natural and washed Arabica coffee grown in Rwenzori region. Coffees from this region are typically bright, fruity, clean, and complex and regularly score 85 and above. The company has its own wet and dry coffee milling facilities where coffee is received from farmers, graded, packed and dispatched for export. Varieties: Arabica SL14 and SL28. Certification: Rainforest Alliance (RFA). Altitude range: 1300 to over 2000 meters above sea level. Harvest period: September - January Soils: Rich volcanic soils. Average land size per farmer: 1 to 2 acres. Current brand: Agri Evolve

#### **Location and Contacts:**

Factory (Uganda): Nyabirongo, Kisinga Town, Kasese. Office (UK): Stockdale Cottage, Longsleddale, Kendal, Cumbria LA8 9BE. Postal Address: P.O.Box 224, Kasese, Uganda.

Website: www.agrievolve.com. Contact Person: Jonny Rowland, Owner and Managing Director. Cell (Uganda): +256 776 249 720; UK: +44 7814 798 724. Email: jonny.rowland@agrievolve.com.





## Amour Trading Limited

#### **Business Description**

Amour Trading is a coffee producing, processing and exporting company established in 2015. It deals in both Arabica and Robusta green coffee beans and roasted packed coffee. Arabica coffee is sourced from Kigezi and Kapchorwa while Robusta coffee is from Mityana and Masaka. Amour Trading is also taking interest in producing Liberica (Kisansa) coffee variety in Luweero. The team is persuaded that value addition in the country of origin is the intervention that will have the fastest sustainable impact on farm-gate prices to spur wealth creation in the long run.

The analysis indicates that this idea is practical, achievable, sustainable and profitable. It is for this reason that the company deals in Direct Trade with farmers and avoids middlemen. Additionally, Amour Trading Ltd has designed a farmer reward system that relies on our traceability program to recognize and reward participating farmers.







#### **Products and Services**

Amour Trading produces natural, washed, fully washed and pulped natural Robusta and Arabica coffee beans. Coffee is wet and dry processed. Packed roasted coffee and speciality gourment Arabica coffee are also processed for both local and export market.

The roasted coffees are packed under own- and third-party labels. Due to unique fermentation techniques used, the coffees have several pleasant characteristics and different tests are made from the in-house laboratory which is set as per SCAA standards. The roasted coffee has thus far received very good reviews especially from persons originating from predominantly coffee consuming countries like USA, Switzerland, UK, Germany, Canada e.t.c.

Coffee grades (screens): Fine Washed Robusta (14 upwards); Washed Arabica (12, 15 and 18); Natural Robusta (12, 15 and 18) and Specialty Arabica.

Processing systems: Fully Washed; Semi-washed; Pulped Natural (Honey) and Anaerobic coffee

Export Volume Capacity: 3 containers of washed coffee (but this depends on the demand)

Warehouse capacity: 2,000MT of coffee

#### **Location and Contacts**

Office: Plot 349 Ssemakokiro road, Ndeeba, Kampala. GPS: https://maps.app.goo.gl/hh8nojkzq9ek7sHE6. Postal Address: P.O Box 3431 Kampala, Uganda. Email: coffee@amourtrading.com. Web: www.amourtrading.com. Contact person: David Mugambwa, Managing Director. Cell: +256 775 248 071, +256 702 500 200. WhatsApp: +256 775 248 071.

Contact Person: Namakula Justine, Legal & Administration. Cell: +256 775 955 711. Email: namakulaj11@gmail.com.



### Bakhsons Trading Company Uganda Limited



#### **Business Description**

Bakhsons Trading Company is a wellknown international green coffee trader and exporter specializing in both Arabica and Robusta Ugandan coffees. The firm was established in 2004 and it exports to USA, Europe, Africa and other parts of the world. The company uses the state of the art 14-hour tanner from Pinhalense Brazil and rotary drier to produce the best coffee.

#### **Products and Services**

Bakhsons Trading Company deals in both Robusta and Arabica coffees consisting of different flavors and characteristics. The Rotary drier machine maintains the quality and aroma, and ensures gently drying.



Coffee variety: Washed Uganda Arabica Coffee (Bugisu), Natural Robusta (12+, 15+ and 18+) among others.

Annual production capacity: 12000 Metric Tonnes

#### **Location and Contacts**

Office: Plot 1158, Block 113, Kyagwe, Namanve, Wakiso Postal Address: P.O. Box 8548, Kampala, Uganda Office Tel: +256 200 959 393. Email: info@bakhsonstrading.ug. Web: www.bakhsonstrading.ug. Contact Person: Mahrus Abdalla Salim Cell: +256 753 030 393, +256 700 925 001. Email: admin@bakhsonstrading.ug.



#### Grading

Bakhsons Trading Co. (U) Limited is equipped with state-of-art technology and techniques for grading coffee. One of the most crucial elements to our success has been constantly investing in technology. We have installed 7 tons per hour

#### **Color Sorting**

We have installed the newest INOTEC color sorter of 8 CHUTES that defective coffee beans that were not removed during coffee processing or hulling. It efficiently removes a range of defects including discolored beans, immature and insect damaged as well as various foreign materials such as glass, stones, plastic and foreign of the same color, like sticks, as well it has High-definition 5400 pixel full-color sensor / calibrated true color representation / ultra-high-speed linear scanning / 8 times optical zoom. This decision has translated to

tremendous results in our operations, from drying, grading, color sorting and processing the beans to moment when the product is packaged for shipping.









## Bakwanye Trading Co. Ltd.

#### **Business Description**

Bakwanye Trading Company was established in 1994. It is one of the largest buyers and exporters of cocoa, coffee, rice and papain in Uganda. It operates from Kasese, Bundibugyo and Kampala districts. The company is a member of Uganda Cocoa Exporters Association and Uganda Manufacturers Association.

The firm exports its products to Europe, North America and within Africa. It is interested in accessing better international markets.



#### **Products and Services**

Bakwanye Trading Company deals in exporting Robusta and Arabica green coffee beans grown in Kasese and Bundibugyo region in western Uganda.

Altitude: 1,300 to 2,000 meters above sea level.

Processing: Natural. Harvest Season: October to February (main crop) and April to August (Fly crop).

#### **Location and Contacts**

Office: Wampewo Avenue, Kololo, Kampala. Factory: Kasese Industrial Area, 1st street, Bakwanye, Kasese. GPS Codes (Kasese): 0.17272, 30.08108. Email: cobwa@yahoo.co.uk.

Contact Person: Bwambale Constantine, Director. Cell: +256 772 482 248, +256 752 796 445.

Contact Person: Muhimbi Fred Kule, Administrative Cashier. Cell: +256 787 504 388. Email: fmuhimbi@gmail.com.





## Banyankole Coffee Services Limited

#### **Business Description**

Banyankole Coffee Services is located in western Uganda. The organization deals in supporting smallholder farmer cooperatives to produce quality green coffee beans which it bulks, processes, grades and exports to different countries. Most of its farmers are fairtrade certified which facilitates the company to access international markets.

Fairtrade profile: https:// fairtradeafrica.net/wp-content/ uploads/2022/01/Banyankole-Compressed.pdf

#### **Products and Services**

Banyankole Coffee Services processes and exports natural Robusta green coffee beans collected from over 612 smallholder farmers that grow coffee from small plots of land. Red cherries are hand-picked and sun-dried naturally.

Coffee Type: Natural Robusta. Coffee profile: Roasted Almond, Caramel, Citrus and Chocolate flavours

Processing: Sun-dried

Altitude: 1,200 to 1,700 mm

Harvest season: May to September (Main crop) and December to January (Fly crop). Certification: Fairtrade, FLO 34484 since 2018.



#### **Location and Contacts**

Office: Plot 231, Mbarara-Bushenyi Road, Kabwohe. Email: bcoffeeservices@gmail.com. Contact Person: Lauben Enock Kurubaija. Cell: +256 782 334 786, +256 700 761 080. Email: laukurubaija@yahoo.com.



## Bariguna Coffee Ltd.

#### **Business Description**

Bariguna Coffee was established in 2020 and it deals in processing and exporting green coffee beans produced by local smallholder farmers within Bugisu, Kapchorwa and Sipi Falls regions on the slopes of the extinct Mount Elgon volcano in Eastern Uganda. The company supports its producers in improving their farm management and processing methods for better quality coffee.

Export to: Czech Republic and Lithuania among other countries.

#### **Products and Services**

Bariguna Coffee exports green Arabica coffee beans grown in Eastern Uganda by several producers. The red cherries of coffee are hand-picked then sorted by hand during and after drying. The crop is grown naturally since most of these farmers can't afford agrochemicals. The coffee is microlot processed using natural dry and red honey method.

Coffee type: Arabica.

Variety: SL14 and other mix varieties. Profile: Fruity

Processing: Red Honey and Natural/Dry. Altitude: 1900 to 21,000 meters above sea level.

Soils: Lava soils

#### **Location and Contacts**

Office: Plot 3, Arua Hill Close, Arua.

Contact Person: Christoph Hamm Cell: +256 779 767 278. Email: cjmhamm@gmail.com.

Contact Person: Stephan Katongole. Cell: +256 708 992 976.





## Besmark Coffee Company Limited

#### **Business Description**

Besmark Coffee Company deals in buying, processing and exporting Ugandan Robusta and Arabica green coffee beans to Europe, Asia and South America. The company founders were smallholder farmers who desired a better price for their produce. This led them to start a coffee trading business as middlemen between the city traders and fellow farmers. They later gained enough capital to set up a hulling factory to add value to the coffee being traded. Due to their ambitions, they registered an exporting company to sell their coffee even outside Uganda. The company aims at being one of the top ten coffee exporting company in Uganda.

Export to: Europe, Asia and South America.

#### **Products and Services**

Besmark Coffee Company exports natural Robusta coffee, Natural Arabica coffee and Washed Uganda Arabica Coffee.

Coffee Type: Robusta and Arabica.

Processing: wet processing and sundried





#### **Location and Contacts**

Factory: Plot 722, Old Jinja Road, 200 meters from Jokas Hotel, Bweyogerere, Wakiso.

GPS Codes: 0.3504, 32.6641. Postal Address: P.O. Box 26859, Kampala, Uganda. Email: besmarkcoffee@hotmail.com. Web: www.besmarkcoffeecompany.com. Contact Person: Sabiiti Bernard, Managing Director. Cell: +256 701 945 051.

Contact Person: Triumph Nimbareeba, Exports Manager and Logistics. Cell: +256 774 850 847, +256 704 300 697. Email: triumphbesmarkcoffee@gmail.com.



## Brecoff International Company Limited

Your Gateway to the Finest Ugandan Green Coffee Beans

#### **Business Description**

Brecoff International Company is a private company incorporated in 2022 which specializes in sourcing, processing and exporting top-quality Ugandan Green coffee beans. The firm is largely owned and managed by the enterprising young woman; Mrs. Kemigisha Brenda who drew inspiration from her father, a wellrespected established local field coffee trader in Uganda. Building on her family's coffee legacy, Brenda's vision was to create a fully registered company that would add value to the coffee trade and expand into international markets, beyond the local scope. As part of our commitment to uplifting the community, we are delighted to employ fellow youth. Despite being new entrants in the established coffee subsector, Brenda's determination and hard work have borne fruit, as we have successfully entered the European market within a short span of less than a year. Looking forward, Kemigisha plans to further expand the company, and to achieve this, she envisions finding the ideal financial business partner. As part of our social corporate responsibility, Brecoff International aims to empower more female youth through employment opportunities in the communities we serve

## Our Range of Products and Services

At Brecoff International Company, we specialize in sourcing, processing, and exporting three primary types of premium Ugandan coffee beans from carefully chosen suppliers across the country. We deal in Natural Uganda Arabica and Natural Uganda Robusta. The Natural Uganda Arabica which is grown in regions such as Bugisu, Pader, Ntungamo, Kasese, Rukungiri and Fort Portal Districts. Whereas the Natural Uganda Robusta is cultivated in Central, Western, Eastern, and South Western Uganda. Our altitude-specific approach guarantees that our Uganda Natural Arabica coffee, grown at altitudes between 1,500 to 2,500 meters, delivers unmatched richness and flavor. Meanwhile, our Uganda Natural Robusta, cultivated at low altitudes, offers a distinct profile cherished by coffee connoisseurs.

Coffee Grades (Robusta): Screen 12, Screen 15, and Screen 18, as well as low grades like BHP 1199 and black beans.

Coffee Grades (Arabica): Drugar, washed Bugisu AA, and Washed Bugisu AB.

Processing methods: Wet processing and Sun drying.

Export to: Italy

#### **Our Location and Contacts**

You can find us at Plot 555-564, Block 208, Keti Falawo, Kawempe, Kampala.

For any inquiries or business proposals, feel free to contact our Managing Director, Brenda Kemigisha, at

+256-742 538 598 or +256-784858511 via WhatsApp. You can also reach Brenda via email at

perrybrenda216@gmail.com.

For all export-related matters and logistics, please get in touch with our Export Manager, Kwatampora

Bridger, at +256-779043920.

Email: brecoff.intl.co.ltd@gmail.com



As we continue to make waves in the coffee industry, we invite potential buyers and financial partners to collaborate with us on this exciting journey. Together, we can not only serve the world's finest Ugandan coffee but also empower local communities and contribute to the growth of the coffee trade in Uganda. Choose Brecoff International Company, where quality, passion, and innovation blend harmoniously to create an extraordinary coffee experience.



## Bros Coffee (U) Limited

#### **Business Description**

Bros Coffee is a sustainable coffee micro producer and exporter of specialty Arabica coffee based in Kapchorwa. It is an award winner of the Uganda-UK Arabica Coffee Competition 2021 organized by the Uganda Coffee Development Authority (UCDA), the British High Commission Kampala and the Uganda High Commission in London. The key factors for the firm's victory were to do the right Post Harvest and Handling protocols in the sense of specialty coffee lines by picking the right coffee cherries, resorting again, centralized processing to create control and uniformity, close monitoring in the drying process and proper storage. Coffee cherries are harvested from different member farmers and the company offers transportation service to them. The company produces microlots which are separated by altitude and location. Currently, the company has distributed over 33,000 free coffee seedlings through certified nursery bed operators as one way of giving back to communities for increased production instead of giving out money as bonuses to farmers and many other long term projects that are sustainable to create livelihood incomes during coffee offseason. The company has a plan to put up a well-structured state of the coffee processing facility that will handle the entire coffee value chain right from the farm to final product in the next 2 years. We believe Great

Coffee Connects Great People and you are one through Bros Coffee. Media & News: "Coffee business is my life, my passion, says the enterprising Dison Kaleng". https://thecooperator.news/ coffee-business-is-my-life-my-passion-saysthe-enterprising-dison-kaleng/.

Awards & Recognition: Uganda – UK Arabica Coffee Cupping Competition 2021 and World Coffee Brewer's Cup 2016. Partners: Royal Café, Promotion of domestic consumption of coffee in Uganda. Export to: UK, U.S.A, Italy, Germany, and Dubai among other countries.

#### **Products and Services**

Bros Coffee produces fully washed, normal natural, anaerobic natural and honey processed Arabica coffee grown in the Eastern part of Uganda along Sipi Falls of Kapchorwa, Kween and Bukwo districts. Coffee type: Specialty Arabica Coffee. Arabica variety: SL14 Coffee Label: Kapchorwa Origins. Harvest Period: October to March. Altitude: 1830 to 2240 meters above sea level.

Farmers: over 512 individuals Export capacity: 500 bags of 60Kg as of 2022/23 coffee year

#### **Location and Contacts**

Office: Kapchorwa-Mbale Road, Kapchorwa T/C, Kapchorwa. Email: broscoffee.ug@gmail.com. Contact person: Dison Kareng, Managing Director. Cell: +256 782 423 024, +256 757 632 036.







#### **Our Story**

Our journey started from finding the right name, one that entailed adventure, traceability and was close to home. The names were numerous, hilarious and some very unconventional, BUT, we did it, we got the name; BUSHBUCKS COFFEE. One might ask why Bushbucks? it is an indigenous species of Antelope found on the slopes of Mt. Elgon; the source of our premium Coffee, it is an attraction which involves an adventure trip or two, is traceable and quite graceful, just like our Coffee.

#### **Business Description**

Bushbucks Coffee Company deals in processing, roasting, packaging and exporting quality Specialty Nyasaland variety Arabica coffee beans grown by smallholder farmers in the slopes of Mount Elgon in Bugisu sub-region within Eastern Uganda. It exports both green coffee beans and roasted packed coffee. The roasted Bushbucks Coffee is easily available in most of the supermarkets in Kampala and some of the other major cities of Uganda.



Exports to: Japan, USA, UK, France and Canada among other countries.

Media and News: "For One Ugandan Coffee Brand, Being Slow is Finally Paying Off" https://lot.dhl.com/for-oneugandan-coffee-brand-being-slow-isfinally-paying-off/

#### **Products and Services**

Bushbucks processes and exports whole bean Arabica coffee grown in Bugisu sub-region for export purposes. It also produces packed roasted premium blend espresso ground coffee which is consumed both locally and internationally. The company consists of individual coffee producers who selectively hand-pick cherries which are pulped and fully washed and sundried in washing stations. The coffee is then bulked, sorted, graded, taken to laboratory for quality analysis and roasted for different markets.
Coffee: Arabica. Variety: Nyasaland. Region: Bugisu, Eastern Uganda. Process: Fully Washed Coffee. Altitude: 4100-5600 feet. Roasted Coffee Blends: Nyasaland Specialty Coffee, Morning Star, Espresso, Moonshine and Turkish Blend.

Product available on: Amazon

(https://www.amazon.com/Bushbucks-Ugandan-Arabica-Coffee-Flavour/dp/ B082NR9R2V).

#### **Location and Contacts**

Office: Plot No. 104-114, Butabika Road, Butabika, Nakawa Division, Kampala. Postal Address: P.O Box 16436, Kampala, Uganda. Contact Person: Chirag B Pandya, Director. Office Tel: +256 393 228 786. +256 757 157 197. Email: info@bushbuckscoffee.com. Web: https://bushbuckscoffee.com/.





"In Pursuit of the Perfect Cup"

# Chanzo Coffee Limited

#### **Business Description**

Chanzo Coffee was established in 2015 and it deals in Direct Trade, farming, processing and exporting of Specialty Washed Natural & Honey processed Arabica coffee sourced from Mount Elgon, Bugisu region in the eastern parts of Uganda. The company trains small holder farmers on good agricultural practices involved in hand-picking ripe coffee cherries. The cherries are collected and taken to the washing station where they are pulped, washed and sun-dried.

Video: "ChanzoCoffee-

NowAvailableatFromOzz.com!" (https://www. youtube.com/watch?v=F9Go0JSoITY.)

Exports to: USA and China among other countries.

#### Coffee Type: 100% Arabica.

Variety: Nyasaland (Bourbon), SL14 and SL28. Processing: Natural, Honey & Wet processing. Region: Mount Elgon, Bugisu region in Eastern Uganda.

Soil Type: Volcano soils. Altitude: 1,700 to 21,00 meters above sea level.

#### Location and Contacts:

and Kenya.

**Products and Services:** 

Chanzo Coffee exports Specialty

Washed Ugandan Arabica green

unroasted coffee beans, roasted

branded coffee and roasted private

label coffee grown in Bugisu region

in the mountains bordering Uganda

ONLY

Office: Plot 9, Bishop Wasikye Road, Mbale. Postal Address: P.O.Box 665, Mbale, Uganda. Contact Person: Alfred Nabitawo Wasikye, Managing Director. Cell: +256 700 245 413. Email: alfred.wasikye@chanzocoffee.com.















## Clarke Farm and Coffee Estate

#### **Business Description**

Clarke Farm Limited is a 1,500acre eco-friendly family commercial farm established in 2015 specializing in high guality washed Robusta coffee located in the parish of Katambale within Kyenjojo district near Fort Portal town in western Uganda. Approximately half the farm is planted in Robusta coffee with a few acres of Arabica coffee and the rest consists of other crops such as: macadamia, eucalyptus trees, mangoes, oranges and irish potatoes. Arabica coffee is sourced from smallholders in the Rwenzori highlands from the Kaborole District. It also works with over 2,000 outgrowers within the community. Clarke



farm and the Coffee estate also have a thriving nursery which is certified by the Uganda Coffee Development Authority (UCDA). The farm also processes, roasts and packages coffee for both local consumption and export purposes. It is Rainforest Alliance and UTZ certified. Clarke farm aims to be a model farm to demonstrate to local farmers how they can grow Robusta coffee, get higher yields and better quality, which then attracts higher prices. The farm consists of The Coffee Lodge for tourism purposes.

Video: "Dr.lan Clarke on Farming | Rebuilding Together" (https://www. youtube.com/watch?v=g4nJdtO6dwk).

Partners: Pearl Capital Partners, Uganda Coffee Development Authority (UCDA), UGACOF, IFDC e.t.c.

Membership: Uganda Coffee Farmers Alliance (UCFA) and Large-Scale Coffee Farmers Association (LSCFA).

#### **Products and Services**

Clarke Farm grows, processes, packages and exports pure single origin Washed Specialty Natural Robusta Ugandan green coffee beans and roasted branded coffee. Freshly picked red cherry is pulped in the wet processing factory. This coffee is then sundried and stored as parchment. When ready for sale the parchment is hulled and graded in the 'dry line' ready for export. The farm sells both whole sale green beans with a minimum order of 50 bags of 60 Kg and roasted beans with a minimum order of 50 bags of 1 Kg.

Coffee Type: Robusta and Arabica. Processing: wet processing and sundried on raised beds.

Cupping score: 80 to 82 points (on average).

Taste: Medium roast, a full buttery body, chocolate notes and good acidity.

Region: Western Uganda.

Harvest period: November to March (main crop) and June (fly crop).

Farm size: 1,500 acres.

Out-growers: 2,000 producers.

Certifications: Rainforest Alliance and UTZ certified.

Reviews: https://www.linkedin.com/ pulse/my-visit-clarke-farm-frederick-sm-kawuma-phd/.

#### **Location and Contacts**

Office: Plot 8244, Bukasa-Muyenga, Kampala.

Farm: Kabuyanda village, Katambale parish, Kigoyera sub-county, Kyarusozi, Kyenjojo. Postal Address: P.O. Box 11183,, Kampala, Uganda. Email: info@clarke-group.org. Web: https://clarke-farm.com/.

Contact Person: Patricia Namatovu, Business Manager. Cell: +256 782 094 195. Email: patricia@clarke-group.org. Contact Person: Dr. Ian Thomas John Clarke, Founder. Cell: +256 392 201 400, +256 782 094 195.









## Coffee World Limited

#### **Business Description**

Coffee World Ltd is a private independent Coffee company established in 2008 specializing in coffee processing and exportation. Our head office is situated in Kawempe, Kampala Uganda. We have two coffee processing plants where by one deal in Robusta coffee (head office), while another is situated in Mbale Eastern Uganda which deals in Arabica coffee (5Km) five kilometers away from Mbale town at Namunsi, Soroti Rd where it inclusion processes Drugar and Wugar. Through International Women Coffee Alliance (IWCA), Coffee World Ltd



empowers women and the youth by encouraging them to join the coffee sector.

**Mission:** To raise awareness and funds for women in coffee and to empower the youth.

Membership: African Fine Coffee's Association (AFCA), Uganda Coffee Federation (UCF) and International Women Coffee Alliance (IWCA). Partners: USADF and UDET to support over 1,200 women coffee farmers in Kapchorwa, Kween and Bukwa districts with Fairtrade certification.

#### **Products and Services**

Coffee World deals in sourcing, processing and exporting of green Robusta coffee and Arabica coffee. Most of our coffee is exported to Europe i.e Spain, Italy, France, Denmark, Netherlands, Switzerland, German, Poland, Algeria, Morocco, India and Sudan.

Region (Robusta): Central, Western and South western Uganda.

Altitude (Robusta): 1300m above sea level.

Region (Arabica): Bugisu, Mt Elgon (Mbale) and Sebei Region (Kapchorwa, Kween and Bukwo).

Altitude (Arabica): 1800m-2100 above sea level.



#### **Location and Contacts**

Factory (Central): Plot 666, Bombo Road, Kawempe Division, Kampala. Factory (Eastern): Mbale town. Postal Address: P.O. Box 4785, Kampala, Uganda. Email: coffeeworlduganda@gmail.com. Web: https://coffeeworld.ug/. Contact Person: Prose Ann Mayanja, Director. Cell: +256 782 891 045. Email: annmayanja898@gmail.com.



# **DARLEY** INVESTMENTS

#### **Business Description**

A Ugandan family business founded and incorporated in 2017 that connects independent primary processors to international exporters. It is focused on sourcing, processing and exporting quality green coffee. It builds trusting partnerships with local smallholder farmers (SHFs), cooperatives and traders and provide financing, training and access to critical and timely inputs for independent primary processors.

We are at a stage in the business where we can focus on developing the highermargin Speciality Arabica supply chain. From the hills of Uganda – A world class Coffee Producer and Exporter

#### **Our Vision**

To be the premier green coffee exporter from Uganda

#### **Our Mission**

- To uplift and support the livelihoods of SHFs
- To build a resilient, localized and transparent coffee value chain
- To provide consistently reliable quality coffee to our customers

#### **Our Plans for the Future**

We are at a stage in the business where we can focus on developing the highermargin Speciality Arabica supply chain.

#### **Our Product & Varieties**



 Commercial Robusta A lowland coffee that is reasonably priced, resilient and easy to grow



2) Commercial & 3) Specialty Arabica: A premium coffee which grows at higher altitudes, is climate sensitive and has less volume globally



In doing so, both in the short and long term, we seek to address some of the challenges in the Ugandan coffee sector by endowing farming communities with:

- The capacity to increase production and productivity in ways that do not exert additional stress on the environment;
- Increased financial and economic security through income growth;
- Greater social peace within the household and communities by addressing poverty and historical gender-based inequalities;
- Application of environmentally sustainable agricultural land use in order to redress climate crisis.

## Join us on our journey – contact us today

Ali Thobani, Managing Director E: ali@darleyinvestments.com https://www.darleyinvestments.com/





We want to be able to achieve the following by 2026

- Impact the lives of 5,000 farmers
- Produce and export 2,000 MT of specialty coffee from Uganda per annum





# **Discovery Trading Limited**

#### **Business Description**

Discovery Trading is one of the companies under Discovery Group which is involved in sourcing, processing and exporting Ugandan green coffee beans and roasted coffee. Discovery Implex Limited is also part of Discovery Group which deals in agro-trading and processing of coffee, cocoa and vanilla.

#### **Products and Services**

The company deals in processing and exporting of both Robusta and Arabica Ugandan coffee. It also produces roasted branded packed coffee and instant coffee.

Coffee Type: Arabica and Robusta coffee. Coffee Brand: OROCAFE

Membership: African Fine Coffees Association (AFCA) and Specialty Coffee Association (SCA).

#### **Location and Contacts**

Warehouse: Plot 92, Namanve Industrial Area, Kampala. Postal Address: P.O.Box 24135, Kampala, Uganda. Office Tel: +256 393 241 819 Email: info@discoverytrading.net.

Web: https://discoverygroupug.com/.

Contact Person: Mustafa Hashim. Cell: +256 751 588 653, +256 755 839 693.











# Endiro Growers Limited

#### **Business Description**

Endiro Coffee was established in 2011 with a vision to end child vulnerability globally through coffee and its people, related products, profits, services, spaces and stories. The team believes in the power of hospitality, sharing, conversation, prayer, collaboration, partnership, community, and family. It is through this that Endiro finds the power to brew a better cup of coffee, to operate a better business, and to discover better solutions to local and global problems.

Video: https://vimeo.com/318679053.

Certification: B Corporation certified since 2019.

Awards: Sofi New Product Awards 2022 and "People Love Us On Yelp" award for 2017



#### **Products and Services:**

Endiro is a complete tree-to-cup specialty coffee firm with growing cooperatives in Eastern Uganda, fullmenu cafes and coffee bars in Uganda, Kenya and in the United States, and wholesale coffee export/import and roasting operations. All the coffee brewed at Endiro is grown organically and sustainably by the women from Bukalasi village within Bududa district in Mount Elgon, Bugisu region in Eastern Uganda. Endiro Growers also practice beekeeping in their coffee farms because it is good for the environment and the health of the coffee trees.







#### **Location and Contacts**



Head Office: Plot 23 B, Cooper Road, Kololo, Mackenzie, Kampala. Email: contact@endirocoffee.com. Web: https://www.endirocoffee.com/. Contact Person: Gloria Katusiime, CEO.

Contact Person: Gloria Katusiime, CEO Cell: +256 772 382 620. Email: gloria@endirocoffee.com.



Ezana Coffee Limited Consistent Quality Coffee

## Ezana Uganda Ltd

#### **Business Description**

Ezana Uganda Ltd is a private limited company established on January 2022 with the aim of engaging in washing, processing and exporting Arabica Specialty Ugandan coffee to international market. Though relatively a new company in Uganda, their experience and knowledge from the Ethiopian coffee market has given them clarity to better address challenges and they aim to be customer's choice by maintaining highest level of integrity with their works and consistency in quality.



#### **Products and Services**

Ezana Uganda has established small washing and pulping station of the finest washed Arabica coffee farms in Bugisu region within Mount Elgon in Kidega Village of Bulambuli district which most farms are located above 1900m altitude. Proximity to the farms has given us advantages to have better traceability of the products, to collect fresh cherries of the finest grade at all





times regardless of the rain dependent access roads and also to technically help and work closely with the farmers for better harvest.

Coffee Type: Arabica coffee. Altitude: 1900 meters above sea level. Production Capacity: 40T per month during the harvest season.

#### **Location and Contacts**

Office: Plot 8-12, Mwanyi Road, Mbale. Washing Station: Kidega Village, Buginyanya Sub-county, Bulambuli district. GPS Code: 1deg 16'56.5""N and 34 deg 21' 37""E. Postal Address: P.O. Box 72251, Kampala, Uganda. Email: ezanaugandalimited@gmail.com, info@ezanacoffee.com. Web: www.ezanacoffee.com.

Contact Person: Assefa Taddele Worese, General Manager. Cell/WhatsApp: +256 756 403 677. Email: assefa@ezanacoffee.com.





# Friends of Mothers Initiative Limited

#### **Business Description**

Friends of Mothers Initiative is a fairtrade and organic certified enterprise for green specialty Arabica coffee grown in the slopes of Mount Elgon region in Eastern Uganda. It was founded in 2015 with the aim of empowering women farmers in Uganda to bring top shelf coffee to the world market. It currently consists of over 200 registered women farmers.

Video: "Friends of Mothers Initiative" https://www.youtube.com/ watch?v=aYTvfOhjLmQ.

Partners: EU-EAC Market Access Upgrade Programme (MARKUP) and Rabobank foundation among others. Media and News: https://intracen.org/ news-and-events/news/making-coffeeallies-in-uganda.

#### **Products and Services**

Friends of Mothers Initiative processes and exports Specialty fairtrade and organic certified Arabica green coffee beans grown in Bugisu region. The coffee produced is of low acid, super rich with complex notes of cocoa, raisin and molasses.

Coffee Type: Arabica Coffee.

Variety: Kenya SL14.

Processing: Fully Washed, hand-picked and sun-dried on raised tables.



Taste: Combination of sweetness, chocolate and a touch of fruit.

Region: Mount Elgon/Bugisu region/ Eastern Uganda.

Altitude: 1400-1500 meters above sea level.

Soil Type: Volcanic soils.

Certifications: Fairtrade and Organic certified.

#### **Location and Contacts**

Office: Mbale Town, Lock up 16 & 17, Soroti Road Market, Kikindu, Mbale.

Postal Address: P.O. Box 1243, Mbale, Uganda.

Email: frmiltd@gmail.com.

Contact Person: Massa Charles Frank, Founder. Cell: +256 772 383 009.











# Frontier Logistics International (U) Limited

#### **Business Description**

Frontier Logistics International (FLI) deals in sourcing, processing, roasting, packing, exporting and transporting of coffee from Uganda. It buys coffee from mountainous regions of the country. It adds value by roasting and packing coffee as ground and beans. 10% of profits go to the farmers and their communities for education and improving farming practices. Farmers are provided quality coffee seedlings to expand their produce and maximize capacity of their land by growing more.

#### **Products and Services**

FLI processes and exports Washed Arabica and Natural Robusta Ugandan green coffee beans. It sells packed roasted coffee under the brand name of Monte's Coffee for both local and international markets.

Coffee Type: Arabica and Robusta coffee.

Variety: Washed Arabica (AA, A and 3H); Dried Arabica; Natural Robusta (Screen 18/15, bhp and black beans).

Products: Green coffee beans and roasted packed coffee (ground and beans).

Regions: Mountainous regions throughout Uganda.

Coffee brand: Monte's Coffee.

#### **Location and Contacts**

Office: Plot 29A-41, Spring Road, Bugolobi, Former CMB, Kampala. Office Tel: +256 414 223 189. Web: www.fli.co.ug.

Contact person: Daniels Monte Nkurunungi, Managing Director. Cell: +256 716 113 830, +256 750 643 331. Email: daniels@fli.co.ug.





# Fine and Speciality

#### **Business Description**

Fine & Speciality was established in 2017 and it deals in trading both Arabica and Robusta fine and specialty Ugandan green coffee beans.

#### **Products and Services**

The company deals in buying and selling Arabica and Robusta coffee from different parts of the country. Coffee Type: Arabica and Robusta coffee. Processing: Natural, Honey and Washed Coffee processing. Region: Mbale, Masaka, Luwero and Mukono. Coffee Brand: Emmwanyi Yaffe and Kirabo Coffee Production capacity: 12 boxes (230T) per year.

#### **Location and Contacts**

Office: Plot 43A2, Katumba Zone, Kyanja, Nakawa Division, Kampala. Postal Address: P. O. Box 108437, Kampala. Cell: +256 708 564 191. Email: office@fineandspeciality.com. Web: https://fineandspeciality.webnode. page/. Twitter: https://twitter.com/FSpeciality. Contact Person: Mugenyi Musenze Robert, Partner Business Development. Cell: +256 752 612 516. Email: rmmugenyi@fineandspeciality.com.

Contact Person: Angella Mary Nansamba, Partner-Accounts, Management and Administration. Cell: +256 703 298 429. Email: amnansamba@fineandspeciality. com.



# Funzo Coffee (U) Ltd

Funzo Coffee - Your Source for Premium Ugandan Green Coffee Beans

#### **Business Description**

Founded in 2019, Funzo Coffee is a prominent player in the coffee industry, specializing in processing and exporting high-quality Robusta and Arabica green coffee beans from Uganda. We meticulously source our Arabica coffee from the renowned Rwenzori and Mount Elgon regions, while our Robusta coffee comes from the central and western

parts of the country







#### **Our Products and Services**

At Funzo Coffee, we take pride in offering an exceptional range of natural and washed Robusta and Arabica green coffee beans, meticulously sourced from various regions in Uganda. Our collection includes varietal A, AA, AB, and CPB for washed Arabica coffees, as well as the distinct Natural Arabica (DRUGAR) and screen 12, 15, 17, and 18 varieties for Robusta coffee.

#### **Our Unique Approach**

Funzo Coffee operates at multiple levels of the coffee value chain, procuring raw Arabica and Robusta coffee beans directly from farmer groups and primary hullers. Our hands-on involvement allows us to process the beans to "ready for export" grades with exceptional quality control measures. We pride ourselves on our innovative business model and unwavering commitment to creating a positive social impact.

#### Why Choose Funzo Coffee?

*High-Quality Products*: With advanced technology and an experienced team, we consistently deliver superior products with outstanding freshness, screen composition, and quality control parameters.

*Expert Leadership*: Our Managing Director, Robert Byaruhanga, brings over two decades of experience in the coffee industry, leading a team of capable managers.

*Global Reach*: We cater to a diverse customer base, including importers in Europe, USA, African countries (Sudan, Eritrea, Morocco, Tunisia, and Egypt), Asia (China and the Far East), and fellow Ugandan coffee exporters.

#### **Our Vision and Mission**

**Mission:** Funzo Coffee is dedicated to supplying coffee importers with the highest quality green coffee beans at competitive prices. We cherish our relationships with customers, suppliers, and employees, expressing our gratitude through exceptional commitment to product quality, personalized service, and efficient delivery. Our commitment to honest and responsible business practices reflects our dedication to the communities we serve.

Vision: To establish Funzo Coffee as the region's leading processor of premium green coffee beans, fostering a culture of strong ethics, and creating a positive social impact with our farmers and the entire community.

#### ocation and Contacts

Office: Plot 20-21, Martyrs Crescent, UHNG Building, Ntinda, Kampala. Office Tel: +256 393 194 768. Postal Address: P.O. Box 20125, Kampala, Uganda. Email: info@funzocoffee.com.

#### Web: www.funzocoffee.com.

Contact person: Robert Byaruhanga, Managing Director. Cell: +256 751 449 095. Email: rbyaruha@gmail.com.



### GISHA COFFEE LIMITED Green Coffee Exporters

#### **Business Description**

Gisha Coffee Ltd story began in 2014 and was incorporated in the same year 2014 as private limited liability company to procure, process and export ready green coffee and roasted coffee beans, back then we were local green coffee sellers with a small office in Ntinda Industrial Area, Kampala Uganda. Our primary function is to bridge the gap between a coffee farmer and a roaster in a sustainable and traceable way at competitive prices and terms. Today we are privileged of having a direct working relation with 3,561 coffee farmers in Western, Central and Eastern Uganda. We boost of direct export of 1,000 Tons from our farmers per annum. Each Lot can be traced to an individual farmer. Our target is to increase our volume to more than 2,000 Tons per annum. The name Gisha means NEW and is inspired by NEW- sourcing, handling and trading approach that we're bringing in the coffee sector. We have working relationship with 2 entities to deliver specialty high quality coffee; Chariots Coffee Ltd and Wild Rwenzori Coffee with operations in Rwenzori region. Our coffees are grown at an altitude of 3000 to 6000 ft above sea level.

Vision: To be the leading exporter of sustainable traceable specialty and certified green coffee in Uganda.

Mission: To bridge the gap between a coffee farmer and a coffee roaster in a sustainable and traceable manner.

Main clients (exports): Olam International Ltd; GP2 Ltd; Icona; Supremo N.V; Tropicore International Ltd; Briz Coffee; Zephyr Green Coffee; Oxalis spol. S.r.o; MISR International Coffee Company; Bijdendijk N.V; Green Coffee Merchants-UK; and Ecom Agro-Industrial among others.

Partners: Chariots Coffee Ltd and Wild Rwenzori Coffee.

#### **Products and Services**

Gisha Coffee mainly trades in both Arabica and Robusta green coffee beans from different regions of Uganda: Natural Arabica- Specialty Drugar (Processed by fermentation and Honey Processing); Washed Specialty Arabica (Grades: 15+); Certified Natural Arabicas (Grade: Organic Drugar); Natural Arabicas (Grades: Drugar); Washed Arabica (Grades: Bugisu AA, Bugisu AB, Wugar); and Natural Robustas (Grades: Screen 18, Screen 15 and Screen 12).

Coffee Type: Arabica and Robusta. Processing: Natural and Washed. Export capacity: 1,000 Tons per year. Altitude: 3,000 to 6000 feet above sea level (depending on the region).

Regions: Western, Central and Eastern regions.

Farmers: 3,561 coffee farmers.

Certifications: Organic and UTZ certified issued by Ceres.

Trade terms: F.O.T (Free on Truck), Kampala; F.O.B Mombasa; and CIF.

Payment terms: Pre-payment, CAD (Cash against Documents) and sight letter of credit.

#### **Location and Contacts**

Office: Plot 29a-41 Spring Road, Bugolobi, Kampala. Postal Address: P.O. Box 70579 Kampala, Uganda. Email: info@gishacoffee.com.

Contact Person: Atukunda Gerald, Managing Director. Cell: +256 779 925 305. Email: jgerald90@gmail.com.





## **ABOUT OUR COMPANY**

Godson Group is a social business setup to improve farmers' livelihoods through promotion of organic farming of crops such as organic and conventional coffee for the export markets of Europe, USA and all around the world.

We are currently working with over 10,000 marginalized small-holder farmers with an aim of increasing their incomes by 30% per annum.

## **CONTACT US**

- Plot 6, Kimaka Close, Kimaka Industrial Area
- () +256 783 926926 | +256 771 499985
- www.godsongroup.com
- O Chia@godongroup.com | Chiaorganic@gmail.com
- 🕴 Godson Organics



FOOD







## GODSON GROUP COMPANY PROFILE 2023 www.godsongroup.com

## CONTENTS

Godson Group product catalogue is intended to notify you, our client, of the various products that we have made available on not only the retail market but also the export market.



#### 01 ORGANIC COFFEE BEANS

Our organic cofee beans are of very high quality from small-holder farmers in Uganda

Our coffee beans have been certified by Control Union GmbH, and Ecocert

Our export shipments are in bulk from 20 metric tonnes and above (20ft container), packaged in 25kg PP or Paper Bags.

### 02 CHIA SEEDS

The Chia organic section presents the different products created under our consumer brand "Chia Organic" for the retail market. The products under this category include; Organic chia seeds, White chia seeds, Chia powder and Extra Virgin Chia oil.



This section shows the products currently available for the export market and these include; Organic and conventional Coffee beans and Chia seed



www.godsongroup.com



#### OUR VISION

To be the champion of the agro-based socio-economic prosperity of the people in Africa(Uganda)

#### OUR MISSION

To offer inclusive, agro-based extension services and solutions that socially and economically empower farmers, transform livelihoods, give dignity and expand opportunities.

#### **OUR BELIEFS**

We exist to transform the lives and livelihoods of our people socially and economically by enabling the rural farmers to fairly participate in the nutritional foods value chain in the international market -Transforming Uganda to Organic production.

**Thank You!** 

www.godsongroup.com

02



# Gorilla Conservation Coffee Limited

#### **Business Description**

Gorilla Conservation Coffee (GCCoffee) is a global premium/specialty coffee brand that works with small scale farmers living around the out skirts of Bwindi Impenetrable National Park (BINP). We deal in 100% Arabica coffee grown at high altitudes and offer technical support farmers in sustainable coffee production. GCCoffee buys fresh red cherries which are selectively handpicked and wet processed. We offer logistical support during wet processing by availing pulpers. At our camp in Buhoma, there is a wash station where all post harvesting handling operations are carried out up to parchment stage. Primary processing is done from Kampala and thereafter grading and/ or roasting and packaging is done for either green beans or medium roasted coffee respectively, making it ready for our customers. We do sell mainly

roasted coffee locally and green beans with some roasted coffee internationally (export). GCCoffee currently exports to UK, USA, New Zealand and Europe. We occasionally participate in business networking events such as: UGANDA-UK trade summit, PACEID workshops and The 2023 UN Food Systems Stocktaking Moment in Rome among others. GCCoffee was founded by Dr. Gladys Kalema-Zikusoka.

### **Our Story and Strategy**

Gorilla Conservation Coffee is a for profit social enterprise established by Conservation Through Public Health (CTPH), an award-winning NGO and non-profit. CTPH promotes gorilla and wildlife conservation by improving the health of wildlife and ecosystems as well as that of humans and their livestock in and around Africa's protected area. CTPH's primary programs are in and





around Bwindi Impenetrable National Park (BINP), home to 43% of the world's remaining endangered mountain gorillas. Recognizing that conservation efforts could not succeed without also improving the health and wellbeing of community members who live on the outskirts of the park in some of the most remote and impoverished communities

## **Our Mission**

- Gorilla Conservation Coffee promotes conservation by enabling people and animals coexist through improving their quality of life
- Coffee farmers living around coffee habitats are trained to produce quality coffee, purchased at a premium and marketed to conscious consumers globally.
- To create a global coffee brand to enable sustainable financing for Gorilla Conservation

### **Our Vision**

To be the number one global premium coffee brand that promoted biodiversity conservation.

## **Unique Selling Points**

Our unique selling proposition is a traceable differentiated single origin consumer brand linked to a critically endangered species, providing measurable social, environmental and financial impact through premium quality coffee.

in Uganda, CTPH established GCCoffee to support income generation, improved livelihoods, food security and a better quality of life for farmers and, in so doing, reduce dependence on fragile habitats to meet basic needs. Ultimately, GCCoffee promotes biodiversity conservation by enabling base of pyramid farmers bordering protected areas to have a viable alternative source of livelihood through coffee growing and access to premium markets. By providing this sustainable, alternative livelihood, GCCoffee supports improvements for both humans and wildlife – and their habitats – and a percentage of profits is reinvested into community health and gorilla.

#### **Our Products**

GCCoffee deals in green bean coffee, whole sale roasted coffee and retail packed ready to use coffee sourced from smallholder farmers

Coffee Type: Arabica.

Variety: SL 14.

Growing Region: South Western region.

Harvesting season: February to May and August to November

Processing: Wet processed, Fully Washed and WUGARS.

Coffee Brand: Kanyonyi Coffee Brand (medium roasted coffee beans and medium roasted and medium ground coffee).

#### **Location and Contacts**

Office: Plot 3 Mapeera Lane, Entebbe, Katabi, Wakiso.

Branch: Buhoma, Kanungu.

**USA Office:** 541 Country Lane, Holy Springs NC, 27540.

**Postal Address:** P.O BOX 75298 Clock Tower, Kampala.

Cell/WhatsApp: +256 772 330 139.

**Email:** info@gorillaconservationcoffee. org.

Web: www.gccoffee.org.

Facebook: GorillaConservationCoffee. Twitter: GCCoffee1.

**Instagram:** gorillaconservation\_coffee.

Contact Person: Mr. Lawrence Zikusoka, Business Strategy Advisor. Cell/WhatsApp: +256 752 330 139.

Contact Person: Mr. Edward Sekandi, Operations Manager. Cell/WhatsApp: +256 779 686 741. Email: edward@ctph.org.









# Ideal Commodities Uganda Limited

#### **Business Description**

Ideal Commodities Uganda started its operations in Uganda in 2012. It is a registered coffee buyer, processor and exporter. The company's vision is to the best actor in coffee deals and its mission is to provide quality coffee for export to the international markets and furthermore to provide Ugandans with jobs in the private sector thus helping the Uganda government to build the economy. Currently the firm employs over 280 employees of which 250 are women and men on causal laborer basis.

#### **Products and Services**

Ideal Commodities Uganda deals Robusta coffee and a few Arabica coffee depending on the market demand. All this is made possible through a network of brokers / agents that link the company with suppliers to rural farmers regionally.

Coffee Type: Robusta and Arabica. Warehouse size: 2000 square meter. Export capacity: 100 to 112

containers per month.





### **Location and Contacts:**

Warehouse: Block 227, Plot 20086, Kakajja Zone, Bweyogerere, Wakiso. Postal Address P.O. Box 34146, Kampala, Uganda. Contact Person: Siraj Jaliawala. Cell: +256 703 078 707, +256 758 817 406. Email: idealcom2012@gmail.com.

## Ibero Uganda transforming stallholders coffee farmers' livelihoods through their sustainable sourcing strategy

#### **About Ibero Uganda**

Founded in 1994, we are on a mission of providing the best internal marketing service that will ensure maximum benefit for individual coffee producers and maintain the prestigious position of Ugandan coffee in the international market. Our team of dedicated and experienced staff is specialized in every area of our business that includes quality control, export processing, logistics and risk management. Ibero Uganda is a company of Neumann Kaffee Gruppe, the world's leading green coffee service group.





NKG Bloom is focused on improving farmer livelihoods

NKG Verified is focused on meeting kev sustainability criteria

Rethinking coffee sourcing, in 2017, Ibero Uganda set up NKG BLOOM and NKG Verified Uganda, initiatives of the Neumann Kaffee Gruppe (NKG) to ensure the long-term viability of green coffee supplies by providing smallholder farmers with the opportunities and resources they need to run their farms at full potential and enter a pathway out of poverty.



NKG Bloom Uganda Video: nkgbloom.coffee/uganda



Visit the interactive NKG Sustainability Report 2022: sustainabilityreport.nkg.coffee





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#### Contact us at Ibero Uganda

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For more information, Please visit our website:

#### https://nkgbloom.coffee/uganda



#### **Business Description**

Image Coffee Uganda are farmers, processors and exporters of both Arabica and Robusta coffee grown mainly in Ibanda district in Western Uganda region. The company was founded by Dr. Barnabas Taremwa Bwaniaga who is one of the pioneers of coffee private export in Uganda. It was in the 90s when Dr. Taremwa came up with the idea to privatize coffee export in the country at a time when the stateowned parastatal Coffee Marketing Board (CMB) had a monopoly over the entire industry. He later incorporated Image Coffee Uganda with a mission of transforming and advancing the coffee industry so that farmers get more value for their products. To ensure quality product, the hand-picked red coffee cherries are submerged in water to remove floaters and then taken

It was in the 90s when Dr. Taremwa came up with the idea to privatize coffee export in the country at a time when the state-owned parastatal Coffee Marketing Board (CMB) had a monopoly over the entire industry.



for drying to the coffee dryer that is covered by UV polythen and it consists of shelves to separate the coffee harvest lots. However, the company has procured a pulper machine which will facilitate it to set a wash station for wet processing of its coffee. Once the coffee is dried, it is stored in the warehouse, later it is being hulled, graded and stored in the well aerated facility located at 3km from the coffee farm. Image Coffee Uganda's future plan is to process packed roasted coffee for both local international markets, it has therefore started setting up a cupping house, commercial roaster and grinder in Mbarara city.

Environmental impact: In addition to job creation, supplying coffee seedlings to farmers and increasing income of smallholder farmers by buying their coffee, Image Coffee Uganda has planted trees in 9 acres around its coffee farm as a way of conserving environment. It also owns over 300 bee hives on the farm and uses solar pumps instead of fuel so as o reduce on air pollution.

#### **Products and Services**

Image Coffee Uganda produces, mills and exports Arabica and Robusta Ugandan green coffee beans. The company grows most of its coffee "organically" from Ibanda district in Western Uganda on a 300-acre farm. Robusta coffee plantation covers 80% of the farm. The company also sources more coffee from other neighboring coffee farmers. Ibanda is blessed with two long seasons of rain in a year and it has both low lands and hills which allow planting of both Robusta and Arabica coffees.

Coffee Type: Arabica and Robusta. Grades (Arabica): Arabica A Grades (Robusta): Screen 12, 15, 17 and 18 (50% of coffee is screen 15). Taste (Arabica): smooth, sweet with flavour notes of chocolate and sugar. Taste (Robusta): strong, harsh and more bitter taste with grainy or rubbery overtones.

Growing region: South Western Uganda. Harvest season (Arabica): November to March.

Harvest season (Robusta): April to July. Export Capacity: 200 Tons per year. Minimum Order: 500 Kg. Sample size: 800 grams

#### **Location and Contacts**

Warehouse and Farm: Bisheshe
Central, Bugarama Parish, Bisheshe
Division, Kamwengye Road, Ibanda.
Office: Plot 38B Legacy House,
Windsor Crescent, Kololo, Kampala.
Branch: Mbarara Bypass Road, Ishaka
Junction, Mbarara City.
Postal Address: P.O. Box 8520,
Kampala, Uganda.
Office Tel: +256 414 233 093.

#### WhatsApp: +256 779 212 774.

Web: www.image-coffee.com. Contact Person: Dr. Taremwa Barnabas Bwaniaga, Managing Director. Cell: +256 772 410 597. Email: barnabas@image-coffee.com.

Contact Person: Bankunda Alex, General Manager. Cell: +256 779 212 774. Email: bankunda@image-coffee.com.



## Jenga Coffee Limited

#### **Business Description:**

Jenga buys, processes, sells and exports good-quality organically grown Ugandan washed, dried and honey natural Arabica coffee from Rwenzori Mountain region in Kasese district, Southwestern Uganda. Jenga focuses at producing Specialtygrade Arabica coffee. The coffee is traceable to the farmer since most of its coffee is grown by Busongora North Coffee Farmers' Cooperative who are registered and assigned a unique identification number as per their farm. About two-thirds of cooperative producers are women who do most of the work involved in growing and harvesting the coffee.

Farmers supply Jenga with red cherries which are then pulped, fermented, washed and dried. The company has a strict policy of accepting only 95% red cherry supplies from farmers.

The company was initiated during COVID-19 pandemic in 2020 when many coffee farmers in Kasese could barely provide for their families.

The floods had destroyed their crop while the lock down made it difficult
to sell the little, they had left. The founder, Prince Sabena, was involved in the lives of the people in Kasese during the pandemic. After investing time and money on their occasional needs, he realized that they needed a more sustainable solution! Amidst all this, what kept the people of Kasese hopeful were the coffee trees that stood tall on small subsistence farms. Unfortunately, their coffee sold for less than they hoped for because of its poor quality and their lack of organization and structure. After realizing how Prince Sabena could help, he decided to set up Jenga Coffee to buy the coffee from the farmers at a reasonable price so that they get the most value out of their coffee with a hope of building the lives of farming community sustainably. Jenga comes from the Swahili word, 'Kujenga,' which means to build.

### **Products and Services**

Jenga deals in processing and exporting of 100% Arabica coffee grown in mountainous areas of Rwenzori region within Kasese district. The coffee is pulped the day it's picked, it is washed and then fermented for 12 to 36 hours. Both washed and honey-pulped coffees are dried for approximately 12 days. When the dried coffee reaches a moisture content of 12%, it goes to the dry mill for cleaning, polishing, sorting and grading to prepare it for bagging and roasting.

Coffee Type: Arabica coffee. Coffee Varieties: SL28 and SL14. Processing: Hand-picked red coffee cherries, 80% washed and 20% honey

or pulped natural coffee.

Altitude: 1500m to 2000m above sea level.





### **Location and Contacts**

Growing Region: South western Uganda (Rwenzori). Office: Plot 925, Kabalega Close, Lubowa, Makindye, Kampala. Postal Address: P.O. Box 8126, Kampala, Uganda. Web: www.jengacoffee.com.

Contact Person: Prince Sabena, Founder and Director. Cell: +256 778 728 688,+256 703 441 158. Email: psabena@gmail.com.





# Just Know your Coffee Cup (JKCC)

### **Business Description**

Just Know your Coffee Cup (JKCC) General Supplies was established in 2017. It deals in selling graded green coffee beans directly sourced from farmers to local and international exporters and ground roasted coffee to local purchasers. The company works directly with over 4,674 smallholder farmers who receive training on improving their coffee productivity. JKCC also processes coffee husks into eco-briquettes.



HEM

Video: "Julius Kalulu of JKCC - Meet the Founder" (https://www.youtube. com/watch?v=LrHqdB7XeDA).

Member of: African Fine Coffees Association (AFCA) and Consortium of Central and Western Farmers Association (COCEWEFA) among others.

### **Products and Services**

JKCC sources, processes and exports Uganda Robusta green coffee beans. Before export, the company processes FAQ into green coffee beans and these include: Screen 1800, Screen 1500, Screen 1200, BHP, and Blacks.

Coffee Brand: JK Coffee.

Production capacity: 154,952 bags (of 60Kg).

Number of Farmers: 4,674 smallholder farmers.

#### **Location and Contacts**

Warehouse: Rotam Shopping Centre, Nabbingo, Masaka Road, Wakiso.

Postal Address: P.O. Box 10011, Kampala, Uganda.

Email: jk.generalsupplies@ gmail.com.

Contact Person: Kalulu Julius, Founder and C.E.O. Cell: +256 777 364 388, +256 758 323 321, +256 754 372 788.









"A HUG IN YOUR MUG"

# Kahawa Express Limited

### **Business Description**

Kahawa Express deals in sourcing, processing and exporting of both Robusta and Arabica green coffee beans from Uganda to USA, Canada and United Kingdom among others. It was founded in 2021 by Abaasa Amon Turyamureba and Atukwase Christopher.

Video: "Coffee doc - Kahawa Express" https://youtu.be/jk6LjYhQyxc.

### **Products and Services**

Kahawa Express sells and exports washed Bugisu Arabica and natural Robusta green coffee beans and roasted coffee from Uganda. The coffee is directly bought from farmers who grow the produce organically, ethically and sustainably.

### **Location and Contacts**

Warehouse: Plot 14/16, Nfuufu Road, Bunamwaya, Wakiso. Postal Address: P.O. Box 110994, Kampala, Uganda.

Contact person: Ronald Mugisha Mawazo, Director. Cell: +256 759 033 541. | Email: mugisharon1986@yahoo.com.

> Contact Person: Abaasa Turyamureba. Cell: +256 740 013 602, +1 773 536 7789. Email: abaasaturyamureba2244@gmail.com.





Coffee Farmers, Buyers, Processors & Exporters

### **Business Description**

Kampala Domestic Store (KDS) deals in exporting Specialty Robusta and Arabica Ugandan green coffee beans to Europe, Asia and within Africa. The company was founded in 1995 Ishak Kasule Lukenge who worked as the President of Uganda Coffee Federation; at Uganda Coffee Development Authority; Board member of the Global Coffee Platform: Chairperson of African Fine Coffees Association (AFCA); and Chairperson AFCA

Uganda Chapter among other roles.

Partners and Funders: Private Sector Foundation Uganda; Buganda Cultural Development Foundation (BUCADEF); Africa Coffee Academy (ACA); aBi; Uganda Coffee Federation; Africa Fine Coffees Association; and Mastercard Foundation among others.

Exports to: Europe (UK, Netherlands, Spain, Italy, Denmark and Norway); Sudan, Singapore, China and India among other countries.



Products and Services

KDS is one of the largest indigenous companies that grows, buys, processes and exports Ugandan green coffee. It deals in conventional Robusta; washed Robusta; and DRUGAR and WUGAR Arabica coffee from Bugisu and Rwenzori regions.

Warehouse: Plot 20, Old Portbell Road, Industrial Area, Kampala. Postal Address: P.O. Box 25604, Kampala, Uganda. Email: office@kdscoffee.com.

Contact Person: Ishak Kasule Lukenge, Managing Director. Cell: +256 752 777 755.

**Contact Person:** John Kimuli, Director Operations. **Cell:** +256 772 490 543.



# Kang mamu

Kangumamu Agro Processors & Exporters Company Limited

### **Business Description**

Kangumamu Agro is one of the leading primary processing and exporting family-owned coffee companies in Uganda whose business spans from farming, collecting coffee from farmers, milling until it's in the cup. It sources and grows its coffee from the best coffee producing regions in the country. Kangumamu Agro supports roasters to find the right coffee for any quality or budget, micro-lot to macro-lot. The company currently works with six cooperatives in western Uganda consisting of a total of over 4,000 farmers of which 62% are women.

Company's story: The company's story begins with a passion for coffee farming

that goes back 30 years ago. The brand name Kangumamu originates from the founder Mr. Kangumamu William, who started out as a coffee merchant buying for middle men in 1994. He later bought his first piece of land in 1997 to start growing his own coffee on a 2acre piece of property and this has later evolved into a model farm and expanded to 48 acres of Robusta coffee in Sheema district.

Social Corporate Responsibility: Farmers are provided with beehives; training services on beekeeping; and the honey is processed and exported. Farmers are also encouraged to plant trees on their farms. Additionally, every year, the company in partnership with

The company's story begins with a passion for coffee farming that goes back 30 years ago.

Kangumamu William's Trust Fund selects a child from one of the cooperative members whose education is sponsored from primary upto university level through the program named as "Tushomeshe Omwana Atungure Owabo" which is loosely translated as 'Educate a child so they can uplift their community'.

Business Registration Number: 80020002835133 provided by URBS.

Exports to: Italy, Spain, UAE, UK and China among other countries. Partners: Macbee Honey Company.

### **Products and Services**

About 90% of Kangumamu Agro's coffee is Robusta coffee and the rest is Arabica coffee (DRUGARS from Kasese), The company has the capacity of sourcing and processing 30 to 50 Tons of FAQ Robusta coffee per day during the harvest season. Coffee is bought from different growing regions thus making it possible for Kangumamu Agro to process coffee all year round. Additionally, the company has 12 collection centers across the country and four hulling centers. Coffee Type: Robusta (90%) and Arabica. Variety (Arabica): DRUGARS.

Coffee Brand: Virunga coffee (single origin and 100% Arabica).

Capacity: 30 to 50 Tons of coffee per day.

Growing regions: Western Uganda, Rwenzori Mountains, Mount Elgon, West Nile and Busonga regions.

The company has the capacity of sourcing and processing 30 to 50 Tons of FAQ Robusta coffee per day during the harvest season.



### **Location and Contacts**

Office: Kishabya, Shuuku, Sheema. Email: kangumamuagro@gmail.com. WhatsApp: +256 758 411 879. Media and News: https://www. africareimagined.com/kangmamau/. Contact Person: Tumukunde Frandan, Director. Cell: +256 758 411 879, +256 776 054 844. Email: tumukundefrandan@gmail.com.

Contact Person: Aggrey Tumuheirwe, Operations.

Email: aggreytumuheirwe@gmail.com. Cell: +256 758 954 500.

Contact Person: William Kangumamu, Founder. Cell: +256 772 970 334.



# Kaweri 🕉 Coffee Plantation



Kaweri Coffee Plantation is a model large-scale commercial farm that grows, processes and exports Robusta coffee from Uganda to Europe among other destinations. The farm was established in 2001 and is owned by Neumann Kaffee Gruppe (NKG). The farm occupies a total area of 2,512 ha, of which 1,626 ha are planted with Robusta coffee and 36 ha with woodlots. About 25% of the total land area is comprised of natural, indigenous highland rainforest. The remaining area consists of roads, housing, processing equipment and natural papyrus swamps. The farm supports the local communities by establishing boreholes so as to access clean water for home consumption.

#### **Products and Services**

Kaweri Coffee Plantation produces Uganda Washed Specialty Robusta Coffee on a large scale for export

The farm was established in 2001 and it is being owned by Neumann Kaffee Gruppe (NKG).



purposes. Cherries are selectively picked and not stripped, as is common in Robusta cultivation. After the harvest, the cherries are pulped, soaked and sun pre-dried before final drying in drum driers.

Coffee Type: Robusta coffee.

Process: Washed Robusta coffee.

Altitude: 1300 meters above sea level.

Harvest Period: November to March and May to July (peak months).

Production capacity: 1800 to 2500 tons of Green Coffee per year. .

Coffee Brand: Washed Robusta: Robusta Screen 12 Reedbuck; Robusta Screen 15 Turaco and Robusta Screen 18 Colobus. Location and Contacts Farm: Plot 1, Kitemba, Mubende. Postal Address: P.O. Box 264, Mubende, Uganda.

Email: info.kaweri@nkg.coffee.

Web: https://nkgtropical.com/ kaweri/.

Contact Person: Etienne Steyn, Managing Director. Email: etienne.steyn@nkg.coffee.





### Kwezi Coffee Limited

### **Business Description**

Kwezi Coffee deals in commercializing and exporting of high quality green and traceable Ugandan Arabica and Robusta coffees. It was established in 2021 with a mission of promote sustainable coffee growing and exports in Uganda. The company directly buys coffee from farmer groups in different parts of Uganda such as: Mbale and Kapchorwa for Washed Arabica; Kasese and Ibanda for Natural Arabica Drugar; and Luweero, Masaka, Bushenyi, Ntungamo and Ibanda for Robusta coffee. The collected coffee is processed from Kwezi's factory which is located in Kampala.

### **Products and Services**

Kwezi Coffee processes and exports Washed Arabica Bugisu AA, Washed Arabica Bugisu AB, Natural Drugar, Arabica Triage, Robusta Screen 18, Robusta Screen 15 and Robusta Screen 12.

### **Location and Contacts**

Factory: Plot 29A-41, Former CMB, Spring Road, Bugolobi, Kampala.

**Postal Address:** P.O. Box 71844, Kampala, Uganda.

Email: sales@kwezicoffee.com. kwezicoffeeltd@gmail.com. Web: www.kwezicoffee.com.

Contact Person: Mugeni Barbara, CEO. Cell: +256 782 335 595, +256 700 859 034.

Contact Person: Ngirabakunzi Kenneth, Managing Director. Cell: +256 702 005 519, +256 787 797 079.











### **Business Description**

Kyagalanyi Coffee Limited was founded in 1992 when the coffee industry was liberalized. It is one of the leading processors and exporters of both Robusta and Arabica green coffee beans in Uganda. It is ISO 9001:2008 certified coffee export company which implies that it is fully compliant with the Occupational Health and Safety Management System. Kyagalanyi also has certification for Rainforest Alliance, Utz, 4C Association and IQNet Management system among others. Kyagalanyi processes all of the coffee procured in Uganda though the new flagship processing facility located in the Kampala Industrial Business Park at Namanve, Kampala. The company has also invested in a new reception, precleaning, drying and warehousing facility in the eastern town of Mbale,



a key hub for washed Arabicas.

In addition to these key assets; Kyagalanyi has built and manages six eco-washing stations across Mount Elgon, one in Erussi, West Nile and a Robusta eco-washing station in Sheema. At Nakanyonyi in Mukono district, the firm owns and operates a Robusta primary processing facility together with an extensive coffee seedlings mother garden where high quality planting material are produced. Kyagalanyi Coffee is part of Volcafe coffee group, the coffee division of ED&F Man.

Sustainability: Kyagalanyi Coffee has sustainable coffee schemes supporting farming households to increase production and improve quality, focusing as well on sustainability topics such as carbon assessing, landscaping, gender, coffee youth teams, child education and many more.

Video: "Kyagalanyi Coffee | Videographen Werbefilm" (https://www. youtube.com/watch?v=7pGHIhnXdW4)

### **Products and Services**

Kyagalanyi Coffee Limited sources, processes and exports green washed and natural Arabica and Robusta coffee grown in different regions of Uganda such as Masaka, Mount Elgon and



Rwenzori Mountains among other places. The company also provides technical assistance to coffee producers under Kyagalanyi's Farmer Support Organization (FSO). Additionally, Kyagalanyi owns a roastery that produces high quality coffee for both local and export markets under different brands.

Coffee Type: Arabica and Robusta.

Processing: Natural and washed Robusta and Arabica.

Coffee brand: Big Gorilla, Volcanic Republic and CafeZappa

Certifications: Rainforest Alliance, UTZ and 4C Association.

Standards: ISO 9001:2008 and

IQNet Management system.

### **Location and Contacts**

Processing plant: Block 236, Plot 3068, Industrial & Business Park Namanve, Wakiso. GPS Codes: 0.34941, 32.68284. Postal Address: P.O. Box 3181, Kampala, Uganda. Tel: +256 312 265 251 Email: kcl@kyagalanyi.com. kcltrade@kyagalanyi.com. Web: https://kyagalanyi.com/.

**Contact Person:** Audery Asasira. Cell: +256 773 580 854. Email: aasasira@volcafe.com.

**Contact Person:** Mpalampa Samuel Jeremy, Managing Director Cell: +256 761 801 802, +256 772 700 703. Email: jmpalampa@kyagalanyi.com



**100% BUGISU ARABICA COFFEE** 

### Macheri Coffees Uganda Limited

### **Business Description**

Registered in 2013, Macheri Coffees Uganda Limited is a family-owned private company that grows and processes high quality Bugisu washed Arabica coffee grown on the slopes of Mount Elgon. They also work hand in hand with the neighboring smallholder farmers as out-growers ensuring traceability and good farming practices.

Vision: Passionately produce and deliver traceable high-quality Bugisu Arabica coffees worldwide.

Mission: Delight our customers with a consistently high-quality Bugisu Arabica cup of coffee and market our brand to better markets relentlessly as we grow a profitable business that rewards farmers and encourages social responsibility.

### **Products and Services**

Macheri Coffees Uganda consists of its own coffee plantation where it grows Arabica coffee. It also sources coffee from other selected members. Coffee is grown in the rich volcanic soils of Mount Elgon at an altitude of 1500 meters. It is shade grown and most of the coffee trees are over 50 years. Currently, more new trees are being planted for environmental conservation. The company uses the traditional methods of weed control such as slashing and hand hoe that are eco-friendly to the environment. Ripe red coffee cherries are picked, floated, pulped, fermented and the parchment are sun-dried on raised trails. The final parchment coffee has a moisture content of 12% which are mechanically pre-cleaned, hulled, and graded in screen sizes AA, A, AB and PB for export purposes. Additionally, the coffee is roasted and grounded and sold to the local market under the brand of Macafe

Coffee Type: Arabica coffee. Processing: Wet processing. Coffee Grades: AA, A, AB and PB. Growing region: Mount Elgon, Bugisu region, Eastern Uganda. Altitude: 1500 meters above sea level.

### **Location and Contacts**

Factory: Masaba SSS Road, Budadiri Town Council, Sironko District. GPS Codes: 1.1664, 34.3411. Google Map: https://goo.gl/maps/ Hhwszq65rKzSxrov8. Postal Address: P. O. Box 2081 Mbale, Uganda. Tel/WhatsApp: +256 740 245 961 Email: sales@machericoffeeuganda.com. Web: www.machericoffeeuganda.com. Twitter/LinkedIn/Facebook: @machericoffee.

Contact Person: Macheri Damascus, Managing Director. Cell: +256 787 305 696. Email: dmacheri@ machericoffeeuganda.com.

Contact Person: Sharon Namataka, Operations Manager. Cell: +256 785 397 305. Email: snamataka@ machericoffeeuganda.com. Kaawa Arabica

Macafe



### Mountain Harvest SMC Limited

Mountain Harvest SMC Limited is a pioneering producer, exporter, and provider of innovative farmer services, benefiting over 1700 smallholder farmers in Uganda. Our operations span the regions of Mount Elgon, Rwenzori, and Kisoro, with core mission to challenge the status guo of Ugandan coffee production for the sake of smallholder farmers of Uganda. We recognize the intricacies and obstacles inherent in each step of our value chain, and as such, we are committed to delivering a consistent and transparent product to our discerning buyers, mirroring our dedication to empowering smallholder farmers.

At Mountain Harvest, we act as a vital link between smallholder farmers and ethically-minded roasting partners, positioning ourselves as trusted agents of change. Founded in 2017 by Kenneth Barigye, our vision is to separate farmers from the constraints of the commodity market, establishing direct connections with purchasing partners who appreciate exceptional coffee with a meaningful impact through our uniquely Ugandan voice. Collaborating closely with our partners, we strive to optimize the potential of our coffee, ensuring a stable income for smallholder farmers. Moreover, we invest in coffee processing infrastructure and advanced technologies, provide quality assurance training, promote income diversification, enhance financial literacy, and offer regenerative agriculture training, microfinance solutions, and other vital resources to bolster household and farmland resilience.

**Mission:** Challenging the status quo of Ugandan coffee production towards a more equitable and sustainable future for all..

Vision: Our vision is bold, but so is our approach. To achieve these benefits for farmers and communities, Mountain Harvest has developed innovative support services and training for farmers, an agriculture model based on biodiversity and a deep understanding of what influences local economies and farmer incomes. We've also invested in



research on processing techniques to enhance quality and sustainability as well as in innovative data systems that allow us to provide full transparency and traceability of our products.

Founder's Bio: Founded by Kenneth Barigye, a nonprofit director turned coffee farmer and advocate. Barigye has 15 years of community impact investment and development experience, ten of which are at the senior level of managing international NGO and impact investment operations in Uganda. With an MBA, MA in Development Studies, 2 Post Graduate Diplomas in Advocacy and Lobbying, and Organizational Development, and a BA in Development Studies. Barigye has been in the coffee sector since 2014, finding a passion in utilizing excellence of product as a platform for change for the Ugandan people. His work in the coffee sector has been focused on de-commodifying coffee exports by providing roasters with high end specialty coffees typically unseen from Uganda. Find him managing Mountain Harvest's bold vision, at AFCA, SCA, and more

Staff: 42 permanent and 120 seasonal. Number of farmers: 1700. Membership: Uganda Coffee Federation, Uganda Coffee Development Authority, African Fine Coffees Association, International Women's Coffee Alliance World Coffee Platform and Specialty Coffee Association among others.

Partners: Ground Up Investing (Baltimore US), Uganda Coffee Development Authority, IDH Trade,

Global Resilience Partnership, The Chain Collaborative, Sustain Coffee among others, District Local

Governments, Local businesses for technical assistance in projects (Golden Bees, White Oak Holdings,

Nalweyo Seed Company Ltd (NASECO), Special Anointing Oil).

Markets served: Impact conscious and relationship-based roaster and importer partners seeking high end Arabicas. Exporting to North America, Europe, Japan. Airfreight available..

Awards and Recognition: Taste of Harvest (Africa Regional) 2020; Re:Co Fellowship 2020; Best of Pearl Arabica (National) 1st Place, Washed Category 2021; Best of Pearl Arabica 1st Place, Honey Category 2021, 2022 and 2023; AFCA Barista Competition 2023 and The Chain Collaborative and Sustain Coffee

#### Fellowship 2023.

Insurer: ICEA

Video: "Mountain Harvest - Uganda Quality Coffee & amp; Quality Impact" (https://youtu.be/pMND0\_rAIm8)..

### **Products and Services**

Mountain Harvest buys, processes, and exports organically certified (NOP, Ecocert, JAS) green Arabica coffee grown in Uganda. Fine washed, honey, natural, and a series of innovative processes to showcase the unique flavor profiles available from Uganda..

#### Coffee Type: Arabica.

Coffee Variety: SL 14, SL28 and Nyasaland.

Coffee Grades: A+, AB, B, C.

Taste: Mount Elgon A+ Wash Organic Certified is brown sugar, orange citruses, molasses, medium acidity and round body.

Coffee Brands: Mountain Harvest.

Growing region: Mount Elgon, Rwenzori and Kisoro.

Altitude: 1,400 -2,200 masl

Farm size: 616.63 Hectares (total of all farmers).

Harvest period: September to March (Mount Elgon) and October to December (Rwenzori Mountains).

Certifications: USDA Organic scheme, National Organic Program (NOP)- No 180302/202302211156 and Ecocert Organic Standard – No 180302/202302211152 (Ecocert SA UG-BIO-154).

Export Capacity: Container based export of 250 bag minimum. Airfreight available.

# Why trade with Mountain Harvest?

Mountain Harvest team believes that everyone deserves excellence if coffee trade is to be sustainable. At a time when coffee buyers seek stable price points and origins of coffee, we find that Uganda is still underutilized as a main source to coffee roasters' menus each year. In our research, we realized this is due to 3 reasons

- Our neighboring countries have a brand equity for exceptional coffees Uganda simply does not have.
- 2. A roaster has never been introduced to Ugandan specialty coffee.
- A roaster had already had poor experience with inconsistency of product and communication around a previous sale.

Understanding the specialty coffee industry's impression of Ugandan coffee as highly inconsistent with lack of communication around transparency, Mountain Harvest is on a mission to challenge the status quo of Ugandan coffee production, providing Uganda's highest guality coffees with consistency of quality year after year with transparency of production and source due to our data-centric approach to production. When smallholder farmers of Ugandan become known for consistency of their product, we will be successful on elevating the livelihoods of their households.

### Mountain Harvest's Milestones and Achievements

• Organic certification for 854 coffee farmers.

- Increasing the quantity and quality of Mountain Harvest export coffee from a minimum of 3 containers per year and 81 SCA score points in 2018 to 10 containers and 84 SCA score points in 2023.
- Showing consistency of excellence from 2020 to 2023 by placing in every national and regional competition each year in each category, with first place wins each year.

# Social Corporate Responsibility and Environment Impact

Mountain Harvest actively promotes climate adaptation practices such as organic compost production, biodiversity such as agroforestry, cover crops and farmer financing. The company also supports its farmers by training them on agroforestry focusing on macadamia, ficus and avocado and supply of shade tree seedlings. It supplies producers with reliable organic fertilizers and trains them to use farm produced manure and the application of mulch for all crops. Additionally, farmers are trained on Regenerative Agriculture.

### Corporate Events attended by Mountain Harvest

- Africa Fine Coffee Association Conference and Expo
- World of Coffee Middle East
- World of Coffee Europe
- Specialty Coffee Expo USA
- Melbourne International Coffee Expo
- Mountain Harvest-based Virtual Events
- Mountain Harvest-based Cupping Tours ("Changing the Narrative of Ugandan Coffee" Presentation and Coffee Tasting)
- Coffee Quality Institute Events

### **Media and News**

- SDM Case Study: Mountain Harvest, Uganda: IDH Sustainable Trade (February 2023). https://www. idhsustainabletrade.com/publication/ sdm-case-study-mountain-harvestuganda/.
- Ensuring a Decent Living for Coffee Growers: Growing Hope Globally (August, 2022).
- https://www.growinghopeglobally. org/blog/ensuring-a-decent-livingfor-coffee-growers/.
- Going, Going, Uganda. A Specialty Coffee Powerhouse Ready to Make its Mark: Roast Magazine (Issue 117, May-June 2023). https://www. roastmagazine.com/issues/117.

### **Location and Contacts:**

Headquarter: Plot 1, Pallisa road, Mbale City.

GPS Codes: Latitude 1.08173, Longitude 34.15949.

Office: Plot 23 Bazarabusa Drive, Bugolobi, Kampala.

Postal Address: P.O. Box 22892, Kampala, Uganda.

Tel: +256 393 193 917.

Email: info@mountainharvest.com.

Web: www.mountainharvest.com.

YouTube: @mountainharvest1734.

Contact Person: Kenneth Barigye, Managing Director. Cell/WhatsApp: +256 757 772 299.

Email: kbarigye@mountainharvest.com.

Contact Person: Nico Herr, Chief Operations Officer. Cell/WhatsApp: +1(570) 439 -0316. Email: nherr@mountainharvest.com.



### Nonda Commodities (U) Ltd

### **Business Description**

Nonda Commodities (U) Limited was established in 2019 and it deals in sourcing and exporting Ugandan coffee grown by smallholder farmers. "NONDA" coffee means selecting coffee. The company has a vision to bridge the gap between farmers and consumers by bringing value markets close to them. The team has learned that to accomplish this, they need to focus on the people who make great coffee happen: bean-to-cup roasters and consumers, to demonstrate their commitment to quality at every level of production and respect the value chain process. The company has a future plan of setting up the first instant coffee plant in Uganda. The enterprise

### **Location and Contacts**

Location: Kabanyoro village, Nangabo SC, Kyadondo, Wakiso. Postal Address: P.O. Box 27060, Kampala, Uganda. Email: nondacommodities@gmail. com. Contact Person: Mulinde Abdul (Hajji). Contact Person: Chantal Nyakairu. Cell: +256 772 732 116, +256 705 361 447.

Contact Person: Tonny Miiro, General Manager Cell: +256 757 639 033.

Email: alivemiiro2000 @gmail.com.

Contact Person: Ambrose Atipo, Director. Cell: +256 702 772 016.



HANDCRAFT CEN

OFFICE



is also involved in conservation of the environment through the program of coffee in the wild which focuses on coffee farming agro-tourism. It also supports the youth in coffee growing communities by empowering them with entrepreneurship skills.

Mission: To bring coffee, honey and tea producing communities to more sustainable markets and thus improve their general livelihood.

Vision: To demonstrate a tireless commitment to quality and transparency at every level, from farm to table.

### **Business Objectives**

- Pursuance of a performance culture among our team
- Advocating and practicing social responsibility
- Promote inclusivity with the organization and the communities we work in

- Excellent service delivery whist adhering to our core values
- Promote Financial responsibility and capital efficiency within our company

Business strategy: The strategy is to promote sales of high quality roasted and high-grade coffees in Uganda.

### **Products and Services**

NONDA Commodities (U) Limited deals in exporting of fresh roasted and green beans of Arabica coffee sourced from Rwenzori and Bugisu region.

Coffee Brand: Nonda Coffee.



**i O**lam

### 🕨 Olam Uganda Limited

### **Business Description**

Olam Uganda Limited is a subsidiary of Olam International which was established in 1997 and it deals in buying, processing and exporting of both Arabica and Robusta coffee among other agricultural commodities. Environmentally, Olam has an extension policy where it incorporates 'Stepwise', an approach to climate change, into its farmer training for coffee producers. It involves GAP training; women and youth empowerment workshops; Climate Smart Agricultural practices; and energy saving concepts among other activities.

Corporate Social Responsibility (CSR) remains an integral part of Olam's stated vision and business philosophy evidently in the supply



Corporate Social Responsibility (CSR) remains an integral part of Olam's stated vision

chain of agricultural products, and in its sustainability, initiatives are interwoven into overall holistic global business goals following successfully proven models demonstrated. Expertly identifying opportunities to enhance social parameters in the communities where the company operate and use its resources to improve quality of life, practices, environmental sensitization impacting on farmers' health, safety and welfare presenting a spontaneous condition for long term and sustainable relationships with the farmers.

Exports to: European countries and Sudan among other countries.

Awards: President of Uganda Export Awards (2018/19).

### **Products and Services**

Dar

Olam Uganda Limited buys, processes, distributes and exports washed Arabica and Robusta green bean coffee grown in different areas of Uganda. It deals in different quality coffee such as Bugisu washed Arabica coffee grown in Sironko in the eastern Uganda along Mount Elgon region among other regions.

Coffee Type: Arabica and Robusta.

Processing: Wet processing

Growing Regions: Mount Elgon (Bugisu

region) and Rwenzori region among other regions.



### **Location and Contacts**

Warehouse: Plot 2162, Old Jinja Road, Kampala Industrial & Business Park, Namanve, Wakiso district.

Postal Address: P.O. Box 23436, Kampala, Uganda.

Web: www.olamgroup.com.

Video: "Olam Coffee - East Africa" (https://www.youtube.com/ watch?v=xURNOxsge9U).

Contact Person: Suresh lyer, General Manager. Cell: +256 757 200 949. Email: iyer.suresh@ofi.com



# Salama Coffee Estates Limited



### **Location and Contacts**

Location: Luwala cell, Konko parish, Njeru Municipality, Kampala-Jinja Road, Buikwe district. Branches: Kagadi and Kisoga in Mukono District. Postal Address: P.O. Box 8955 Kampala, Uganda. Tel: +256 392 743 232. Web: www.salamacoffee.com.

Contact person: Martin John Troughton, Managing Director. Tel: +256 392 743 232. Email: gm@ugandateacl.org.

Contact Person: Rogers Siima, General Manager. Cell: +256 774 547 686, +256 758 163 817. Email: rogers.siima@salamacoffee. com.

#### **Business Description**

Salama Coffee Estates Ltd (SCEL) grows, processes and exports both conventional and specialty Robusta coffee green beans grown in Uganda along the shores of Lake Victoria and other coffee growing areas. It is a limited company by shares which initiated its activities in 2015 with a purpose of diversifying company income; utilize the available land; create jobs; and put back the historical coffee growing area in Mukono among other related reasons. Uganda Tea Corporation Limited is the parent company for Salama Coffee. Coffee growing started in 2015 and processing was initiated in 2019 with a core objective of providing a premium quality to clients and improving livelihoods through employment and putting the right product to the right

consumer. Salama Coffee's future plan is to work more with cooperatives in different districts and support farmers through training and education; provide them with medical services; and construct houses for employees that work on the gardens.

Environmental Sustainability: Salama Coffee has deliberately preserved areas of natural forest vegetation, swamps and streams. Thick stems of the wildly growing coffee plants are visible when touring the farms are a stimulating reminder that you are truly in the midst of the native home of Robusta coffee. The company is environment conscious; it knows her continuity in business depends on how best it looks after the environs where it operates. The reason the company has undertaken certification under UTZ of sustainable agriculture network. It has put in place means to ensure that the environment is kept for sustaining of flora and fauna.

Vision: To be a global exporter of coffee of the sweetest flavours and best aroma in Uganda

Mission: To be in a class above our competitors by providing personalized service and excellent performance with dignity and respect for ourselves, our farmers and our customers.

Values: Openness, transparency and being accountable.

Employees: over 250 seasonal and permanent employees.

Markets: Mogadishu, Europe and Canada.

Unique strategy: We deliver our promise of quality.

### **Products and Services**

Salama Coffee produces, buys, processes and exports both Natural and Washed Specialty Robusta coffee sourced from Bushenyi, Kagadi, Buikwe, Mukono and Kayunga among other districts.

Coffee Type: Robusta coffee.

Processing: Natural and wet processing

Coffee Grades: Screen 18, 15, 12 and off grades (above Screen 14 is for washed Robusta coffee).

Growing regions: Central and Western Uganda.

Altitude: 1,200 to 1,300 meters above sea level (Lake Victoria shores).

Export Volume: 1,000,000 kgs in total. Certification: Utz certified.



### Platinum Commodities (JKR) Ltd

PLATINUM Commodities (JKR) Ltd COFFEE BUYERS, PROCESSORS & EXPORTERS

### **Business Description**

Platinum Commodities (JKR) Ltd was established and registered in 2015. The company deals in supporting coffee farmers; trading; processing and exporting Ugandan coffee. It operates under the mission of providing the best coffee services that will ensure maximum benefit for the individual coffee producers and contribute to the bettering of Uganda's coffee position on the international market. The company vision by 2030 is to be recognized as the ultimate coffee

> experienced company providing quality coffee at a fair price with excellent services to the customer's country wide.

Membership: Uganda Coffee Federation (UCF); Uganda Quality Coffee Traders and Processors Association (UQCTPA); East Africa Entrepreneurs Association (E.A.E.A).

Events attended: AFCA and SCA.

Exports to: Sudan and Europe.

The company deals in supporting coffee farmers; trading; processing and exporting Ugandan coffee.

#### Location and Contacts

Warehouse: Plot 568, Butto Village, Namanve Industrial Park, Bweyogerere Parish, Kiira Municipality, Wakiso.

GPS Codes: 0.3136, 32.5811. Postal Address: P.O. Box 25751, Kampala, Uganda.

Email: platinumcoffeejkr@gmail.com.

### **Products and Services**

Platinum Commodities (JKR) Ltd deals in buying; processing; grading; and exporting Ugandan Arabica and Robusta coffee sourced directly from farmers and local distributors. It is involved in both green coffee beans, roasted coffee and ground coffee. The roasted coffee is sold under the brand name of Coffea256. The company has the capacity of exporting 10 containers annually. The minimum quantity of coffee to be ordered for export purposes is 100Kgs. Currently, the company does FCA Kampala.





Contact Person: Ddamulira Douglas Jjakira, Managing Director. Cell/WhatsApp: +256 703 891 065. Email: dougjkr@gmail.com. Contact Person: Jjakira Gerald, Chief Executive Officer. Cell: +256 701 505 527. WhatsApp: +256 772 505 527.

Web: www.platinumcommoditiesjkr.com.



### Sebei Women in Action for Coffee Development Limited

### **Business Description**

Sebei Women in Action for Coffee Development (SWAC-D) Limited's core business is buying, processing and marketing of green bean Arabica coffee internationally and nationally. SWAC-D also promotes local consumption by selling roasted, ground and packed coffee to the local supermarkets and to the community members. Additionally, the organization provides seedlings to farmers, farmer training and extension services.

Mission: To empower the vulnerable women in quality coffee production at competitive prices for improved livelihood.

Vision: To establish sustainable quality coffee production in Sebei region and market through empowering women in this sector for economic growth and social development.

Environment Sustainability: SWAC-D trains member farmers on how to manage wastes such as polythene papers and plastic containers so as to avoid contamination of the environment. The coffee pulps are used as raw materials to make composite manure. Members are also encouraged to plant trees for shade in their coffee plantation.

Members: 400 individual farmers.

Staff: 4 permanent employees and 6 seasonal workers.

Partners and Funders: Root Capital, Microfinance Support Center and Stanbic Bank.

Market: Currently exports to USA (Paragon Coffee Trading Co L.P) and White Plains in New York. The organization seeks more customers in USA, China, Korea and Europe.

Insurer: APA Insurance.

# SWAC-D's story and reason of existence

SWAC-D was established in 2017 and incorporated in 2020 as a private limited company by the group of women in the bid to take on coffee production and marketing as a business for economic development within their house hold, community and country at large. Women are faced with a lot of challenges mostly considered vulnerable and are considered not fit to be players in this economic sector but for hard labour in producing coffee in garden. After harvest, men take over the coffee; market it and spend the money without involvement of the women. Women are not involved in decision making and this has left economic development lag behind in households in that men spend money luxuriously and do not consider essential family needs leaving women toil on daily basis. It is to this effect that the company was established for women to exercise their potential with competitive business skills in the bid to reduce on the vulnerability syndrome in women and girls within the communities to compete favorably in the coffee sector with or without a piece of land

given the fact that women do not inherit land. However, once they are being empowered, they have the capacity to buy land for their own production, by doing so the company is willing to support and make it possible for women to takeover crucial points of the coffee value chain. Thus, the focus of SWAC-D on improving farmers' incomes through facilitating direct marketing of members' coffee and adoption of value addition process. This includes fully washing the coffee, improving the optimal harvesting and post-harvest handling of the Arabica coffee and future plans of acquiring fairtrade and organic certification for better prices.

### **Future Plans of SWAC-D**

- To acquire organic and fairtrade certifications so as to access more international markets.
- To participate in more national and international coffee trade events and other marketing forums.
- Establish a central processing unit to improve on the quality and quantity of coffee.
- To acquire value addition equipment such as huller, grader and color sorter among others.



### **Products and Services**

SWAC-D Limited produces, processes and exports green beans of 100% single origin Arabica coffee grown naturally by smallholder farmers in the slopes of Mount Elgon along Sipi Falls in the Eastern region of Uganda. The organization also produces roasted and ground powder coffee for local market. The wet processing method involves picking red cherries of coffee from the farms which are floated; pulped and fermented for 24 hours then washed and dried on raised beds and sun-dried on tarpaulins for three days. The dried coffee is put in bags and stored on raised pallets ready for exporting and roasting.

Coffee Type: Arabica coffee.

Variety: SL 28, SL 14, SL 34, KP 423 and Nyasaland.

Processing: Fully washed and honey processed.

Grades: AA (62%) and AB (18%).

Altitude: 1,500 to 2,300 meters above sea level.

Soil type: Mountain volcanic soils. Growing region: Sebei region/ Kapchorwa in Eastern Uganda. Farm size: 205 ha (total land of all farmers).

Harvest period: September to March.





### **Location and Contacts**

Head office: Chemonges Cell, Chemonges Ward, Central Division, Kapchorwa Municipality, Kapchorwa district.

GPS Codes: 1.3986202, 34.4522394.

Warehouse: Mwanyi Street, Industrial Area, Mbale City, Mbale district.

Postal Address: P.O. Box 250, Kapchorwa, Uganda.

Email: womencoffeesebei@gmail.com.

Contact Person: Kaptui Phyllis Brenda, General Manager. Cell: +256 772 089 690, +256 758 571 526. | WhatsApp: +256 772 089 690. Email: kaptuiphyllis@gmail.com.

Contact Person: Chelangat Pauline, Chairperson Cell: +256 772 642 677.





# Sukuma Commodities Limited

### **Business Description**

Sukuma Commodities Limited has been in coffee growing and trading business with its first farm established in the early 1970's in Masaka District, Central Uganda by Mr. Remegius Kabugo Gubala. The incorporation of the company was in the year 2020, seeing a consolidation of experience and passion in the coffee supply industry. Sukuma's product specialization cuts across Ugandan grown Robusta and Arabica coffees carefully sourced from our wide network of out growers with special attention to women led families as a give back to our stakeholder communities. Among other operations, the company, still successfully runs a substantive number of hectares of coffee farms with emphasis to organic agricultural practices, from where washed specialty coffee beans are processed and added to our wide range of coffee products that we export to coffee buyers' world over.

### **Products and Services**

Sukuma Commodities Limited deals in growing, buying, processing and exporting green beans of natural Robusta and Arabica coffee.



Coffee Type: Arabica and Robusta. Grades: Screen 18, Screen 15, Screen 12 and Low grades (BHP and Black beans).

Altitude: Low altitude (Robusta) and 1500 to 2500meters above sea level (Arabica).

Growing Region: Mount Elgon and Rwenzori (Arabica) and Masaka and other regions (Robusta).



### **Location and Contacts:**

Location: Plot 1006, Nakirebe Town, 11 miles Masaka Road, Kampala. Postal Address: P.O. Box 24470, Kampala, Uganda. Email: sukumacoffee@gmail.com, info@sukumacommodities.ug. Web: https://sukumacommodities.ug/.

Contact person: Gubala Fredrick. Cell: +256 773 328 787, +256 702 218 134.



### 

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# The Coffee Gardens Limited

### **Business Description**

The Coffee Gardens produces specialty Arabica coffee in partnership with selected farmers in the foothills of Mount Elgon within Eastern Uganda. All the coffee is fully traceable and produced to high ethical standards at our micro-processing station in Sironko district.

Video: "The Coffee Gardens" (htps://www.youtube.com/ watch?v=IKC7QbO07Dk).

### **Products and Services**

The Coffee Gardens Ltd sources, processes and exports specialty 100% microlot Arabica coffee grown by rural smallholder farmers in the foothills of Mt. Elgon in Bugisu region, Eastern Uganda on the borders of Kenya. Coffee is exported to UK, Europe, USA and Malaysia through Falcon Specialty.

### **Location and Contacts**

Location: Plot 11, Unicalo House, Acher Road, Kololo, Kampala.

Postal Address: P.O. Box 4846, Kampala, Uganda.

Tel: +256 772 546 216, +256 784 582 193, +44 7974 865 791.

Email: info@thecoffeegardens.com. Web: https://thecoffeegardens.com/.

### Contact Person: Dana Siedem, Co-Founder and Director.

Cell: +256 778 882 926.

Email: shakeel@thecoffeegardens. com.




#### THE EDGE TRADING (U) LTD

#### **Business Description:**

The Edge Trading Limited was established in 2007. The company processes and exports sundried and washed Arabica from Bugisu and Robusta from central, western and eastern region. It has an annual capacity of 12,000Metric Tonnes of coffee. Its coffee buyers are both local and international companies that exports ready and graded coffees such as: Olam, UGACOF, Touton, Kyagalanyi Coffee, TRC Specialty Commodities, ENGELHART (ECTP) among others. It also deals in cocoa production for exporting in the European markets.

Partners: Root Capital, Operation Wealth Creation, USAID, Uganda Quality Coffee Traders' & Processors' Association, OikoCredit, aBi Development Ltd and UCDA e.t.c.

Profile Video: "Here's How YOU Can Make A lot of Money Exporting Coffee in Uganda (Edge Trading Limited" (https://www.youtube.com/ watch?v=YgsqWUx58Hg).

#### **Products and Services:**

The Edge deals in both Arabica and Robusta coffee for export purposes sourced from the major coffee growing regions within Uganda.

#### **Location and Contacts:**

Warehouse: Plot 29A40, Spring Road, Bugolobi, Nakawa Division, Kampala. Postal Address: P.O. Box 9384, Kampala, Uganda. Email: theedgeuganda@gmail.com. Web: http://theedgetrading.co.ug/.

Contact Person: Amos Kasigi, Managing Director. Cell: +256 753 185 555, +256 708 153 244.













### UGACOF Limited

#### **Business Description**

Ugacof has been a buyer, processor and an exporter since 1994 for both Arabica and Robusta coffee from Uganda to all parts of the world. Ugacof Limited is Sucafina's subsidiary in Uganda.

Awards and Recognition: Uganda Presidential Exporter Award.

#### **Products and Services**

Ugacof sources, processes and exports both conventional and specialty Arabica and Robusta green coffee. It deals both natural and washed Robusta coffee from all regions in Uganda. It also procures washed Arabica coffees grown by smallholder farmers in Mount Elgon in Eastern Uganda and Rwenzori Mountains in Western Uganda. The company also has a sister company, Ugatrans which offers top quality transport and shipping services for coffee and cocoa.





Location and Contacts Location: Plot 236, Kireku Zone, Bweyogerere, Wakiso. Postal Address: P.O. Box 7355, Kampala, Uganda.

Tel: +256 204 280 000. Email: ugacof@sucafina.com. Web: www.sucafina.com.

Contact Person: Joe Hage-Chahine. Cell: +256 704 604 306.







### United Organic Coffee Growers Limited

#### Background

United Organic Coffee Growers (U.O.C.G) is a fair-trade and Organic certified coffee producer organization under FLOCERT ID: 25094 found in Buyobo Sub-county in Sironko District, on the foot of the slopes of Mt Elgon in Eastern Uganda with the altitude range of 2500 - 3500m above the sea level. The area is 5 hours' drive from Kampala and 30 minutes from Mbale town. In 2000, it began by youths in Bunamakongo "A" village who were from Nakidega church as a youth group consisting of 20 members mainly focusing on apiary in order to improve their socio-economic welfare. Then later the elders also joined and in 2001 the group was registered as a Community Based Organization in the names of Buyobo Elgon Bee Keeping Association. In 2004, the farmers that kept bees hives for honey observed that the quality as

well as production of the coffee had improved compared to non-bee keepers, which they attributed to integrating bees in coffee farming, the members came up with an idea to form an organized producer organization with a purpose of marketing coffee from its members. In 2007, farmers registered the association as United Organic Coffee Growers Limited by Guarantee. Then it started to sell its coffee to Zigoti Coffee Works Limited which was exporting to Japan. Then NOGAMU came to train farmers on organic farming and Internal Control Systems and in 2010 the farmers were certified as organic producers by Ceres, and the certificate was owned by Zigoti Coffee Works Limited because they paid certification fees. The organization had a production capacity of about 808,907kg of parchment coffee (equivalent to 787,867 kg of green bean) from 1000 coffee members and the coffee

was sold on local market. 25% was sold to EZA, GEPA, and PARAGON as fair trade and organic certified coffee (double standard) and the rest was sold as conventional. In 2018, Farmers initiated vanilla project as one of the components to increase incomes in the households to improve Livelihood. Farmers integrated coffee and vanilla. In 2019. Farmers also initiated clean energy project to reduce emission and maintain the health of the mothers around Elgon Zone. U.O.C.G consists of members in different areas of Sironko, Bulambuli and Kapchorwa districts. The coffee is exported mainly to America, Europe and Asia.

#### **Overall objective of the project**

To improve coffee farmers' incomes through sustainable production and marketing of certified organic, fair trade, Rain Forest Alliance, Specialty and Conventional Arabica coffee and other agricultural produce.

#### **Specific objectives**

- To strengthen the management and technical staff of United Organic Coffee Growers.
- To promote adoption of good agricultural practices such as coffee planting, re-planting, stamping of old trees, pruning, soil fertility management through training of farmers.
- To promote food production alongside coffee farming to improve on food security and nutrition at household level



- To promote good post-harvest management practices in coffee such as wet processing, proper harvesting, pulping, fermentation, drying methods, storage and others.
- To develop and implement an Internal Control Systems for EU, NOP, RA, Specialty and conventional and other applicable certification standards in UOCG
- To establish stable and sustainable market outlets of certified and noncertified Arabica coffee from UOCG farmers.

#### **Location and Contacts**

Location: Namagumba-Budadili Road, Sironko. Postal Address: P.O. Box 806, Mbale, Uganda. Email: unitedorgcoffee@gmail.com. Facebook: www.facebook.com/ unitedorgcoffee.

Contact Person: Samba Musawale Alex. Cell: +256 782 244 742, +256 787 726 023.



### Volcafe Uganda Limited

#### **Business Description**

Volcafe Uganda Limited is a member of the Volcafe Group and a sister company to Kyagalanyi Coffee Limited. The company was incorporated in 2015 as a result of the need to bridge a roasting gap in the coffee value chain. Volcafe Uganda Limited is happy to be a contributor to the promotion of the domestic coffee consumption in Uganda, where many people are encouraged to drink more coffee not only because of the health benefits that come along with drinking coffee, but also to contribute to the GDP of the country. Volcafe Uganda Limited produces Big Gorilla Coffee, Café Zappa and Volcanic Republic.

#### **Location and Contacts:**

Location: Plot 3068, Kampala Industrial Business Park, Namanve, Wakiso. Postal Address: P.O. Box 3181, Kampala, Uganda. Tel: +256 312 265 251. Email: kcl@kyagalanyi.com. Web: www.biggorilla.co.ug, Web: https://www.volcafe.com/.

Contact Person: Audrey Asasira, Commercial Manager. Cell: +256 773 580 854. Email: aasasira@volcafe.com.

## **VOLCAFE UGANDA LTD.** Member VOLCAFE Group

**Vision:** To be the leading roasted coffee producers and exporters in the region.

**Mission:** To maintain consistency and uphold quality in the entire value chain to retain our trust from our customers.

#### Products

**Cafe Zappa** is 100% premium quality Arabica that is Rainforest Alliance Certified. It is a rich fullbodied taste of coffee with a hint of chocolate. **Volcanic Republic** is a truly special Arabica coffee with amazing flavour. It is a washed processed Arabica from the Eastern side of Uganda. The coffee gives a rich flavour which is slightly sweet and winey with notes of vine fruits.

**Big Gorilla Coffee** is a 100% fully washed Arabica coffee grown on the slopes of Mt. Elgon in Eastern Uganda. Big Gorilla's major element is the creation of awareness of Mountain Gorillas and the threats to their habitats and poaching, which seriously endanger the future of these wonderful animals.





### Volcano Coffee Limited

#### **Business Description**

Volcano Coffee was founded in 2007 by the young man, Gerald Katabazi. The company deals in coffee buying, processing and exporting of Specialty Ugandan coffee. It is also involved in handcrafted roasted beans, green bean sourcing and barista training in East Africa. It also has a coffee academy that is involved in coffee barista training. It has roastery in Kampala, Kasese and Mbale towns in Uganda and in Ohio in USA. Volcano Coffee targets at international coffee buyers whose interests are in traceable stories.

#### **Products and Services**

Volcano Coffee deals in roasting, brewing and Specialty Arabica and Robusta coffee trade locally and internationally. It sources coffee from Elgon Masaba Mountain region, Rwenzori Mountain region, Murchison Falls Wildlife Valley region, Lake Victoria basin region and Bunyonyi lake region.

#### **Location and Contacts**

Location: Nakawa (behind Total), Kampala. Postal Address: P.O. Box 5657, Kampala, Uganda. Email: volcanocoffeeuganda@gmail. com. Web: www.volcanocoffee.wordpress. com. Contact Person: Gerald Katabazi, CEO & Founder. Cell: +256 772 992 621. WhatsApp: +1 614-208-2379.

Email: gkatabazi@gmail.com.





### VOLCANO Beyond the Bean Crop Diagnostie Centre

Located in Nakawi @Volcanocoffeet @voicanocorreet +25677299262

RVEST



### Zigoti Coffee Works Limited

#### **Business Description**

Zigoti Coffee Works (ZICOFE) Limited was established in 1984 and legally incorporated in 1991. The company supports farmers in sustainable pre- and post-harvest programs that promote organic farming practices. It sources conventional coffees from farmers across the country, process and export both Robusta and Arabica coffees to buyers across the globe. Zigoti Coffee Works is a secondgeneration female led company with spirited determination to support women and youth involved in the coffee value chain for almost forty years. Rose Nakayenga Kayondo Kato together with her late husband Owek Enock Kisuule Kato founded the company. Rose was a board member of UCDA and she is currently the treasurer of IWCA Uganda Chapter. Zigoti has 20 permanent staff and 25 seasonal staff; two branches (One in Kampala and the other in Mityana District); a total of 3 active sales agents in Europe and USA and the company currently supporting over 2,500 farmers. In 2019, ZICOFE installed new machinery to increase the efficiency of handling its supplies. A 4 ton per hour wet mill from Brazil and two combined hulling units were installed in different locations to handle processing needs of farmers. With current processing capacity of 26,000 tons per year, the company plans to increase our production utilization from 27% (7000 tons per year 2021) to 61% (16,000 tons per year) in the next two years. The new installation has greatly reduced contamination risks during post-harvest handling of the products hence assurance of high quality products.



Social Corporate Responsibility: Zigoti works with 35 farmer groups offering services ranging from pre-harvest finance, farmer field school training, wet and dry milling, storage, marketing, supply of quality seedlings from the seedling nurseries, provide post-harvest handling materials and certification facilitation with our core target being the women and youth to ensure sustainability and generational growth of the supply chain.

Mission: To grow, buy, process and export good quality Ugandan coffee in strategic partnership with small holder farmer organizations.

Vision: The leading exporter of highquality coffee in Uganda.

Unique Selling Points: First Ugandan company to penetrate the Japanese coffee market, best of pearl 2021, almost 40 years of experience in the industry.

Membership: International Women in Coffee Alliance (IWCA) and Private Sector Foundation Uganda (PSFU) among other organizations.

Partners and Funders: Root capital, Stanbic bank and Uganda Development Bank among others. Markets: North America (U.S.A., Canada etc.); Africa; Europe (Spain, U.K., Belgium, Lithuania etc.); Middle East; and Asia (Japan).

Interested in markets: Roasters and trading houses in North America, Europe, Asia and Africa

Awards and Recognition: 1st Ugandan to penetrate the Japanese market, Best of pearl 2021. (Robusta).

Participated in: AFCA Rwanda, Specialty Coffee Expo 2022 among other events. Insurer: ICEA.

#### **Products and Services**

ZICOFE deals in trading of both Arabica and Robusta green beans wholesale, roasted coffee beans and powder packed and ready to be used coffee for both local and export markets.

Coffee Type: Arabica and Robusta.

Grade: Robusta (Screen 1200, Screen 1500, Screen 1700 and Screen 1800) and Arabica (AA and A).

Growing Regions: Central, Eastern/ Bugisu and Western/Kasese/Rwenzori. Altitude: Mityana (1,228 meters above sea level) and Eastern (1300 to 2600 meters above sea level).

Farm size: 1,272 hectares total land for the farmer groups and 64 hectares for the owned Zigoti farm.

Harvest period: March to June and September to November.

Processing: Washed processed, Wet processing and Natural processed. Brands: Zigoti Coffee, ZICOFE and ZICOFE Café.

Export volume: 5,000 MT per year. HS Code: 09011190 Robusta Coffee and 09011119 Arabica coffee.

#### **Location and Contacts**

Location: Plot 104, 5th Street Industrial Area, Kampala.

GPS Codes: 0.3193, 32.5612.

Branch: Zigoti Coffee Works Factory Mityana, Mityana District.

Postal Address: P.O. Box 1479, Kampala, Uganda.

WhatsApp: +256 702 720 720.



Email: zicofecafe@gmail.com, sales@zicofe.com.

Web: https://www.zicofe.com/.

Video: https://www.youtube.com/ watch?v=QILvgWv06eY.

Media: https://www.iwcauganda.org/ domestic-coffee-consumption-inuganda-women-leading-the-way/.

Contact Person: Rose Kato Nakayenga, Managing Director.

Cell/WhatsApp: +256 701 465 283.

Email: rosekato@zicofe.com.

Contact Person: Senyonga Enock, Finance Director. Cell/WhatsApp: + 256 702 720 720. Email: senyongaenock@zicofe.com.





ZOMBO COFFEE PARTNERS

### Zombo Coffee Partners Limited

#### **Business Description**

Zombo Coffee Partners (ZCP) was established in 2018. The company deals in buying, processing and exporting of specialty Arabica coffee micro-lots with traceability & price transparency from smallholder farmers in Zombo, Uganda. Coffee is sourced directly from farmers. It also produces packed medium roasted and grounded retail coffee. ZCP is interested in accessing international market for specialty green coffee microlots. The organization currently exports coffee to Europe, New Zealand, the United Kingdom and Asia, and the team has ambition to sell into the US specialty market.

#### **Products and Services**

ZCP sources, mills and exports processed high quality Arabica coffee microlots green beans grown by farmers in Zombo district in Alur Highlands of north-west Uganda, on the banks of the Nile and bordering DR Congo.

#### **Location and Contacts**

Location: Wachur Memorial Gardens, Onjuku Lower, Nebbi. Postal Address: P.O. Box 203 Nebbi, Uganda. Other districts: Zombo. Email: info@zombocoffee.com. Web: www.zombocoffee.com.

Contact Person: Aggrey Chombe, Director. Cell: +256 757 630 330. Email: achombe@gmail.com.







Zukuka Bora works alongside Mount Elgon farmers to produce some of the best quality washed Arabica coffee in the world.

### Zukuka Bora Coffee Company Limited

#### **Business Description**

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Zukuka Bora Coffee Company was founded in 2015. It works alongside Mount Elgon farmers to produce some of the best quality washed Arabica coffee in the world. The produced coffee is "more than fairtrade" as farmers receive training, tools and personal advice; they receive top-rate prices for their quality coffee; they receive bonuses based on our sales and are stakeholders in the company; Zukuka stands together with farmers in times of crisis. The company also works alongside our partner organization -Jenga Uganda - to deliver community-wide benefits such as healthcare training, education sponsorship, community savings groups and more.

#### **Products and Services**

Zukuka Bora Coffee Company sources, processes and exports specialty washed Arabica coffee grown by smallholder farmers across Mt. Elgon region and Sipi Falls in Sebei region/ Kapchorwa.

Coffee Type: Arabica coffee. Variety: SL28.

Growing Region: Mount Elgon region (Bududa, Wanale Mountain in Mbale, Bulaago in Bulambuli, Sipi in Kapchorwa).

Processing: Natural/sundried processed.

Altitude: 1,900 to 2,050 meters above sea level (Sipi Falls)

#### **Location and Contacts**

Location: Plot 19, Boma Avenue, Senior Quarters, Mbale. Postal Address: P.O. Box 993, Mbale, Uganda. Web: https://www.zukuka.coffee/.

Contact Person: Dave, Operations. Cell: +256 785 639 185 (Ivan).. Email: dave@zukuka.com.

Contact Person: David Bishop Philip.

Cell: +256 789 487 611, +256 392 947 516, +256 774 919 575. Email: dpbishop01@hotmail.com.







## Profiles of Coffee Exporting Cooperatives







### Ankole Coffee Producers Cooperative Union Ltd (ACPU)

#### **Business Description:**

ACPCU is a farmer-owned coffee cooperative union established in 2006 consisting of 20 primary cooperatives and over 8,200 members. It deals in coffee extension, procurement, processing and export of green coffee beans. ACPCU has a capacity of selling over 200 containers annually. It runs a coffee nursery project to supply quality coffee seedlings to its farmers. ACPCU does different corporate social responsibility activities within the communities in health, finance, education, environment, energy and organic farming.

Video: https://youtu.be/5Edoydx3owQ. Awards: Best of the Pearl Robust 2021, Top 100 Mid-Sized Companies in Uganda 2015/2016, Best Special Category 2018/2019.

Membership: Uganda Manufacturers Association (UMA), Uganda Cooperative Alliance (UCA), Uganda Coffee Federation (UCF), Uganda Fairtrade Network (UFN).

Participate in Networking Events: African Fines Coffee Association Expo (AFCA), Specialty Coffee of Europe, BIOFACH trade fair for organics food and Specialty Coffee Expo organized by Specialty Coffee Association of America (SCAA) among other events.

Target market: Europe, Japan and North America.

Partners: aBi Development Ltd, United States African Development Foundation (USADF) and Rabobank.

#### Products and Services:

ACPU deals in fairtrade organic speciality Arabica and Robusta coffee grown in South Western Uganda within areas of Bushenyi, Sheema, Ntungamo, Ibanda, Rubirizi, Bunyaruguru and Mbarara. It is a certified fairtrade





exporter of specialty organic coffee. The cooperative was certified by CERES GmbH for processing and exporting coffee. It exports some of its coffee to Germany among other countries.

Coffees: Natural Robusta and Finest Robusta (Specialty)

Coffee Profile: It has a full body, a balanced bitterness and sweetness and flavors of chocolate and nuts.

Main season: May to September

Fly season: December to January

Altitude: 1.200 – 1.900 meters above sea level

Certifications: Fairtrade, USDA Organic, Rainforest Alliance and Carbon Neutral. Standardization: ISO, HACCP.



Export Capacity: 200 containers sold annually. Shipping Port: Mombasa (FOB)

#### Location and Contacts:

Location: 200 metres off Mbarara-Kasese Highway / Mbarara-Bushenyi, Kabwohe Division, Sheema Municipality, Sheema.

GPS Codes: -0.58168, 30.38865.

Postal Address: P. O. Box 172 Kabwohe, Bushenyi, Uganda.

Email: info@acpcultd.com, acpcu@ yahoo.com.

Web: www.acpcultd.com.

Contact Person: John Nuwagaba, Managing Director.

Cell/WhatsApp:+256 772 461 876.

Email: john.n@acpcultd.com, jmnuwa@ yahoo.com.

Contact Person: Stanley Maniragaba, Operations Manager.

Email: stanley.m@acpcultd.com.



### Bufumbo Organic Farmers Association

#### **Business Description**

**Bufumbo Organic Farmers Association** (BOFA) consists of smallholder producers that grow, process and export 100% Arabica coffee from the slopes of Mount Elgon in Mbale district located in Eastern Uganda. The association has been in operation since 1997. Farmers deliver harvested cherries to Buginyanya washing station where coffee is pulped and fermented after which it is fully washed and sun-dried. The association also consists of a saving and credit cooperative organization which funds farming activities of its members. Individuals of BOFA also benefit from their membership by accessing quality certified coffee seedlings. Environmentally, BOFA makes charcoal briquettes from the coffee wastes as a means of energy conservation. Members of the group acquire information of the prevention of STDs and HIV in the community.

Fact sheet: https://interamericancoffee. de/coffee-selection/bufumbo-organicfarmers-association/.

#### **Products and Services**

BOFA specializes in 100% fairtrade organic certified natural and washed Arabica Ugandan coffee which is grown on slopes of Mount Elgon, wet processed and exported directly to roasters. Coffee Type: Arabica coffee Varietal: SL14 and SL28.

Grade: AA and AAA [Bugisu Organic Washed Arabica Coffee (Bugisu A, Bugisu AA and Bugisu AB) and DRUGAR].

Altitude range: 1500 to 2200 meters above sea level.

Process: Fully washed and Sun-dried. Production capacity: 700 Metric Tonnes (average annually).

Certifications: Organically certified under the following regulatory bodies: European Union Regulation (EU); Japanese Agricultural Standard (JAS), and North American Organic Program (NOP) by CERES; Fair Trade by FLOCERT; and Socially under UTZ/Rain Forest Alliance by CERES.

#### **Location and Contacts**

Warehouse: Industrial Area, (near Mbale Prisons), Mbale.

Farm office: Jewa town, Bufumbo subcounty, Mbale, Mt. Elgon region. GPS Codes: 1.07416, 34.18103.

Email: bofa864@gmail.com.

Web: https://bofa.co.ug/.

Contact Person: Matovu, General Manager.

Cell: +256 701 353 774.

Contact Person: Gibez Yunusu, Chairperson. Cell: +256 702 785 833, +256 782 785 833.







### Bugisu Co-operative Union Limited

#### **Business Description**

Bugisu Cooperative Union Ltd (BCU) was established in 1954. BCU is an Agricultural Cooperative that deals in growing, processing and exporting Arabica coffee grown on the slopes of mount Elgon in the Eastern parts of Uganda. It works with over one million farmers from the the 299 primary societies. BCU owns 5 central pulperies where coffee berries are pulped on large scale and dried under controlled temperatures. After the coffee has been dried, the farmer sells it to the primary society, which in turn delivers it to BCU mill. At BCU curing works, coffee is inspected and tasted for moisture content, , defect, color and smell to ascertain the quality of coffee and then weighed before it is being stored in the silos

Target market: International buyers; Exporters; Spain; Netherlands; Italy; Jordan; Israel; Domestic Market (retail shops, supermarkets and coffee roasters).

Membership: Uganda Cooperative Alliance, Uganda Coffee Development Authority, Uganda Communication Transport Union.

#### **Products and Services**

BCU processes and exports Bugisu Arabica Washed Coffee ((AA, A, AB and PB) to different countries and other parts of the world. The cooperative also roasts and packs coffee under the brand of "Elgon Pride" for both local and international markets.

Coffee: Arabica

Processing: Wet processing Product brand: Elgon Pride Soil Type: Volcano soil. Altitude: 2,500 to 5,000ft above the sea level.

Production Capacity: over 2500Metric Tonnes per year

#### **Location and Contacts**

Factory: Plot 46, Pallisa Road, Industrial Area, Private Bag, Doko, Mbale City, Mbale, Mt Elgon.

GPS Codes: 1.07834, 34.14864.

Email: bcultd1954@yahoo.com Contact Person: Wasagali Barbra, General Manager.

Contact Person: Wasagali Barbra, General Manager.

Email: barbwas2012@gmail.com. Contact Person: Nandala Mafabi Board Chairman.

Cell: +256 772 220 157. Email: nandala2003@yahoo.co.uk.



### Bukonzo Joint Cooperative Union Limited

#### **Business Description**

Bukonzo Joint Cooperative Union (BJCU) was established in 1999. BJCU produces, processes and exports organic fully washed Arabica coffee from Rwenzori mountains. Its coffee is branded as "Owemba" which is grown at elevation of 1,400 to 2,200 meters above the sea level. The cooperative consists of smallholder producers who grow and mill fairtrade organic certified washed Arabica coffee. It consists of certifications provided by FLO, EU and NOP Organic. It processes coffee through micro-washing stations and dry it on raised beds under cover. The coffee harvest season is September to December for main season and from February to May for fly harvests. Its annual production is about 15 to 22 containers.

Fact sheet: https://fairtradeafrica.net/ wp-content/uploads/2022/01/Bukonzo-Joint-Compressed.pdf.

Video: https://youtu.be/DDr4ejbkQcQ.

Award and Recognition: SCAA's Sustainability Award for 2015 and Finalist for Fairtrade Ngoma Awards Social Compliance Champion (SCO). Partners and Funders: Solidaridad, Oxfam Novib, African Development Foundation, The Embassy of Japan, Rabo Bank, BTC and Trickle Up among others.

Exports to: United States, United Kingdom, Italy, South Africa and Japan among other countries.

#### **Products and Services**

BJCU produces, processes and exports fairtrade and organic certified washed Arabica coffee from the mountains of Rwenzori in the South Western Uganda.

Coffee: Specialty Arabica Coffee.

Variety: SL14, SL28, Nyasaland.

Region: Rwenzori region.

Brand: Owemba.

Processing: Washed.

Cupping score: 85% (recorded for 2012-2013 season)

Altitude: 1,400 to 2,200 meters above the sea level.

Harvest season: September-December (Main crop) and February to May (Fly crop)

Capacity: 15 to 22 containers per year. Certifications: FLO fairtrade certified; USDA, EU and NOP Organic certified.

#### **Location and Contacts**

Office: Kyarumba sub-county, Kasese, Rwenzori region. Email: bukonzojointcooperative@gmail.com. Web: https://bukonzojointcoffee.wordpress.com/.

Contact Person: Baluku Paineto, Managing Director. Cell: +256 782 419 021

Contact Person: Joseph Kasibire, Exports. Cell: +256 779 593 292.











### Bukonzo Organic Farmers Cooperative Union Limited

#### **Business Description**

Bukonzo Organic Farmers Cooperative Union LTD (BOCU) is located in Kasese district, in the western part of Uganda, in the Rwenzori region at the foothills of the well-known Mt Rwenzori, neighbouring the Democratic Republic of Congo. It is 42 km away from Kasese main town along Kasese Bwera road, in Kanyatis, Kinyamaseke town council. BOCU is a Co-operative Union owned by its members, who are both men and women and currently operating 5,500 small farms in the Rwenzori Mountains region of western Uganda, where they raise high-quality, organically grown, hand-picked coffee. BOCU started as a Consortium of six NGOS that were promoting organic Agriculture in Bukonzo County. This initiative was started in 2006. The organizations that came up with this idea were Kiima Foods, Green Home, Karughe Farmers, Kyempara Farmers, Bukonzo East training Team and Mutiba Foundation. These NGOs were being guided by Sustainable Trainers Network (SATNET) and programme Implementation Marketing Sustainable products (PIMSAP) which was called community Agribusiness capacity services. Later, BOCU was registered as a cooperative union on 24 April 2009 under registration number 8861/RCS by the registrar of cooperative societies. Our vision is, being the best overall producers of organic and fair

trade fully washed arabica coffee in Uganda, with a mission of heavily improving farmers livelihoods and also sustainably providing a source of income and improving standards of living.

Social Corporate Responsibility and Environment: BOCU has undergone the project of heavily training the farmers and community on GAPS; it distributes energy cook stoves to all her farmers so as to mitigate the several climate challenges from using firewood for cooking. BOCU has so far planted 140,000 trees as a mitigation to climate change. It has built wash rooms for school going children especially the girls. Using the premiums got from the sales of coffees, the organization has built several water catchment places for local communities.

Future Plans: BOCU plans to start a commercial roasting facility so as to promote domestic consumption of quality coffee.

#### Fact Sheet (Fairtrade):

https://fairtradeafrica.net/wp-content/ uploads/2022/01/Bukonzo-Organic-Compressed.pdf.

Exports to: USA, Europe and Austria.

Partners: USDAF, aBi, PUR Projet, Agri Terra, Kiima Foods, Lutheran World Relief, NUCAFE,

NOGAMU, Rural Family Care and Elda BackPackers Ltd among others.

#### **Products and Services**

BOCU produces and exports Specialty Fully Washed Ugandan Arabica Coffee (WUGAR). This coffee is sourced from Kasese along the rich fertile soils of mount Rwenzori, from her 5,500 farmers through 46 micro washing stations that wet process this coffee, ferment it and later washing it leaving it with a smooth aroma and good cup score of 86.

Coffee: Arabica coffee.

Process: Fully washed and sun-dried.

Variety: SL14 and SL 28.

Altitude: 1,200 to 2,000 metres above sea level.

Soil Type: Old tectonic soil.

Harvest season: August to November (main crop) and March to May (fly crop).

Cup score: 86 points (average).

Certification: Organic certified (UG-BIO-140) and Fairtrade certified (FLO ID 29121).

Export capacity: 345.6 Metric Tonnes. Target markets: Specialty coffees.

#### **Location and Contacts**

Factory: Kanyasti,, Kinyamaseke Town Council (42 km a way from Kasese main town along Kasese- Bwera Road, Kasese, Rwenzori region.

Postal Address: P.O BOX, 278, Kasese, Uganda.

Email: bukonzoorg@gmail.com. Web: https://bukonzoorganics.com/.

Contact Person: Kabugho Josinta, General Manager. Cell: +256 781 526 613.

Contact Person: Kyakora Moses, Marketing Manager. Cell: +256 702 929 984.









'Quality is Our Speciality'

### Bushika Integrated Area Cooperative Enterprise Ltd.

#### **Business Description**

Bushika is on the secondary level cooperative of farmers growing, processing and exporting Arabica coffee in the highland on the slopes of Mt. Elgon at 1,200 to 2000 meters above sea level. The cooperative was established in 2010 by ten primary cooperatives and it has grown to 38 member organizations comprising of 3,040 individual farmers. Currently, Bushika is in the process of acquiring organic certification for its coffee.

Partners: WeEffect, United States African Development Foundation (USADF) and Uganda Coffee Development Authority (UCDA).

#### **Products and Services**

Bushika produces, bulks and processes fairtrade certified Specialty Arabica Coffee from Mount Elgon region/Bugisu region for export purposes. Its coffee has a cupping score of 80 to 86. Farmers produce different coffee varieties (SL 14 and SL 28).

Coffee type: Arabica Coffee. Variety: SL 14 and SL 28. Process: Fully Washed Coffee. Region: Bugisu region Altitude: 1200 to 2000 meters above sea level. Soil Type: Volcanic soils. Certification: Fairtrade.

#### **Location and Contacts**

Factory: Khama cell, Khama ward, Nangako Town Council, Bududa. GPS Codes: 1.05342, 34.34892. Postal Address: P.O.Box 1981, Mbale Uganda. Email: bushikaiacel@gmail.com.

Contact Person: Samuel Wakinya, Chairperson. Cell: +256 778 097 293, +256 751 533 313. Email: wakinyasam@gmail.com. Contact Person: Wamboka Abner

Shadrach, Manager. Cell: +256 779 329 517. Bushika is on the secondary level cooperative of farmers growing, processing and exporting Arabica coffee in the highland on the slopes of Mt. Elgon at 1,200 to 2000 meters above sea level.





# Butta Farmers' Co-operative Society Limited

**Business Description** 

Butta Farmers' Cooperative Society Ltd is legally registered cooperative with a membership of over 1,000 coffee farmers located on the slopes of Mount Elgon within Manafwa District in the Eastern parts of Uganda. Butta Farmers are certified producers and exporters of Specialty Washed Organic Bugisu Arabica Coffee with a fresh and natural aroma of low to medium acidity. Butta society has a vibrant, young and

motivated multidisciplinary and professional personnel that guide farmers through land preparation, planting, crop management and postharvest handling to warrant a high-



quality coffee of high cupping, low to medium acidity with fresh and natural aroma.

Environment: Butta Farmers undertake Regenerative farming through planting trees for shading coffee, applying composed materials, cow dug and mulching to recondition soils and ensure soil and water conservation as well as biodiversity. Butta farmers have adopted a farm model that emphasizes enterprise mix leading to food security, environment conservation, carbon reduction as well as increased income.

Founder: The cooperative was founded by David Wamai who won the Best Harvest Money Farmer's Competition Award in 2018. He also worked with Uganda Cooperative Alliance where he gained experience of setting up sustainable cooperatives.

Awards and Recognition: Butta farmers have competed and won several awards including the Harvest Money Best Farmers competition and those organized by UCDA and Manafwa District Local Government.

Exports to: Netherlands.

Member of: Uganda Central Cooperative Financial Services (UCCFS) Limited.

Partners: Root Capital, UCDA, Mbale

District Local Government, Stanbic Bank (U) Ltd, Langaranta, Netherlands Embassy and We wonder.

Interests: Seeking for buyers in Europe, Asia, China and USA.

#### **Products and Services**

The cooperative produces and exports Bugisu Specialty Washed Arabica

Organic green coffee bean of high premium quality with cup score above 85% of natural aroma. It currently produces about 400 Metric Tons of coffee per year but there are plans of increasing the capacity to 600MT annually. The society has enabled farmers have direct relationship with the roasters and coffee buyers by having direct export. Coffee Type: Washed Bugisu Arabica Coffee..

Variety: SL 14. Process: Natural Fully Washed. Coffee Grade: AA, A, B, C and PB. Region: Bugisu region. Soil Type: Volcano soils. Rainfall: 1270 mm per annum. Harvest season: August-

#### December.

Altitude: 1500 meters. Membership: 1,000 individual individual farmers. Production Capacity: 400MT. Insurer: ICEA

#### **Location and Contacts**

Factory: Slopes of Mount Elgon, Bugisu Region, Manafwa District, Butta Sub-county. Postal Address: P.O Box 916, Mbale-Manafwa. Email: info@buttasociety.org.

Web: www.buttasociety.org.

Contact person: David Wamai, Chairperson. Cell: +256 704 614 531 Email: david.wamai@buttasociety.org, d\_ wamai@yahoo.com.

Contact Person: Caroline Nakibuuka, Operations Manager. Cell: +256 772 924 750 Email: nakibuka.caroline@buttasociety.org.





### Central Coffee Farmers Association

#### **Business Description**

Central Coffee Farmers Association (CECOFA) is a farmer owned organization based in Wakiso district of central Uganda near Lake Victoria along the equator line. CECOFA buys, processes and exports Robusta Ugandan coffee from 5,024 farmers within the districts of central Uganda, of which 1224 are Fair trade and 4c certified and currently practicing Rainforest alliance and Organic certification. The association was established in 2017. The company offers training on the best agricultural practices, post-harvesting handling, gender training and sessions on climatic changes in Agriculture.

Networking Events: SCAA, AFCA and SCAE.

Member of: Fair Trade Network Uganda and the Specialty Coffee of America. Partners: United States African Development Foundation (USADF) and Uganda Development Trust (UDET). Exports to: Europe and USA. Fact sheet (Fairtrade):

https://fairtradeafrica.net/wp-content/ uploads/2022/06/Central-Coffee-Farmers-Digital-2.pdf

#### **Products and Services**

CECOFA farmers grow natural Robusta coffee near the shores of Lake Victoria. Through GAPS training system, producers have trained to hand pick and harvest only red ripe cherries which are sun-dried properly; bulked, hulled and graded at the CECOFA factory after which the green coffee beans are exported to different countries.

Coffee Type: Robusta.

Variety: Robusta (Screen12, 15 and 18) Cupping profile: Nutty, woody and creamy cereal notes with a medium to strong body and smooth finish.

Altitude: 1450masl.

Number of Farmers: 5,024 individual farmers.

Total production area: 6,104Ha for all farmers.
Production Capacity: 200 containers annually (both certified and non-certified). Certifications: Fairtrade (FLO ID: 29912), 4C Association and Rainforest Alliance.

#### **Location and Contacts**

Factory: Ssisa, Nsangi Subcounty, Maya, Bulwanyi (along Masaka Road), Wakiso. GPS Codes: 0.21469, 32.43611. Postal Address: P.O. Box 6255,

Kampala, Uganda. Email: admin@cecofa.org. Web: www.cecofa.ug.

Contact Person: Buule Ronald, Executive Director. Cell: +256 772 929 680, +256 751 929 680. Email: ronald.buule@cecofa.org.

Contact Person: Vivian Namata, Human Resource Administrator. Cell: +256 703 806 194. Email: nv@cecofa.org.







### Kasaali Farmer's Cooperative Society Limited

#### **Business Description**

Kasaali Farmers Cooperative Society (KACFA) started in 2008 and was registered in 2013. It consists of 1086 members that belong to different primary farmer groups and cooperative societies. This comprises 728 males and 358 female members. KACFA mainly produces, processes and exports fairtrade certified natural Robusta Ugandan green coffee beans. It is licensed to export coffee from Uganda to international markets. The cooperative was formed with an objective of improving the standards of living and welfare of small holder coffee farmers in Rakai and Kyotera districts through collective production, value addition and marketing. Its mission is to contribute to household welfare

### 66

Kasaali Farmers Cooperative Society (KACFA) started in 2009 and was registered in 2013.

through sustainable agricultural practices, income diversification and advocacy. Through the partnership with Agriterra, KACFA registered a savings and credit cooperative (SACCO) which facilitates farmers to access finance during and out of

#### Location and Contacts:

Factory: Kissamula Village, Kasaali Sub-County, Kyotera. Postal Address: P.O. Box 51, Kyotera, Uganda. Email: kacfacounty@yahoo.com. Web: www.kasaalicoffee.com. Contact Person: Erias Rwobusingye, Marketing Officer. Cell: ++256 772 966 123 Email: rwobusingyeelias@gmail.com.

Contact Person: Wasswa John Kajunge. Cell: +256 702 228 369, +256 393 216 414. coffee harvest periods. This has guaranteed the cooperative to have a steady supply of coffee since farmers can now fund their family activities instead of selling the coffee harvests to middlemen at flowering stage. The cooperative also has involved 106 youth in the coffee value chain through formation of a youth council from the village level to cooperative apex.

Partners: Agriterra, Ministry of Agriculture Animal Industry and Fisheries (MAAIF), Uganda Chamber of Commerce, Uganda Coffee Development Authority (UCDA) and Fairtrade Africa.

Video: https://www.youtube.com/ watch?v=zGrvsNI8RRY&t=9s.

Fairtrade profile: https:// fairtradeafrica.net/wp-content/ uploads/2022/02/Kasaali-Digital. pdf .

#### **Products and Services**

KACFA produces, processes and exports fairtrade certified natural Robusta coffee.

Coffee Type: Robusta coffee.

Processing: Natural/sundried.

Certification: Fairtrade certified (FLO 40220).

Altitude: 1200 to 1700 meters above sea level.

Harvest period: May to August (main crop) and November to February (fly crop).

Grade: Screen 12, 14, 15 and 18.

Export capacity: over 140,000 Kilograms (140MT) per year.





### Kibinge Coffee Farmers' Co-operative Society Limited

#### **Business Description**

Kibinge Coffee Farmers' Co-operative Society (KCFCS) was established in 1995 and it consists of over 2,300 farmers who produce, process and export fairtrade certified natural finest Robusta green coffee beans grown in the Central region of Uganda along the Equator. It also deals in processing and packaging of roasted and ground coffee for local consumption. It also consists of a coffee nursery bed certified by UCDA. The cooperative's mission is to empower coffee farmers to own and market value-added coffee at competitive prices. This is achieved through training farmers on best agricultural practices; providing quality farm inputs in time; financing activities of members; buying, processing, roasting and exporting coffee among other activities.

Partners and Funders: UUCDA, Root Capital, Shared Interest, Fairtrade, Solidaridad, Nordic Climate Facility (NCF), BTC Uganda, Agriterra, USADF, UGACOF, UDB, UDET e.t.c.

Fairtrade profile: https://fairtradeafrica. net/wp-content/uploads/2022/02/ Kibinge-Digital.pdf.

Video: https://www.youtube.com/ watch?v=ddeHuMhNdFY&t=85s.

#### **Products and Services**

Kibinge Coffee Farmers' Cooperative processes and exports organically grown, fairtrade certified Robusta green coffee beans from greater Masaka region in Uganda.

Coffee Type: Robusta Natural.

Processing: Natural/Sundried.

Grades: Screen 12, 15 and 18.

Cup score: 80 to 82 points.

Altitude: 1,200 to 1,300 meters above sea level.

Harvest period: November to January (Fly crop) and May to August (Main crop). Coffee brand: Kibinge (roasted and ground coffee).

Certification: Fairtrade (FLO 23726).



#### **Location and Contacts**

Factory: Plot 82, Msanvu trading center, Kyabiiri, Maleku, Kibinge subcounty, Bukomansimbi. GPS Codes: -0.26773, 31.64644. Postal Address: P.O. Box 119, Masaka, Uganda. Email: kibingecoffee@gmail.com.

Web: https://kibingecoffee.com/

Contact person: Rogers Sserubomwe, General Manager. Cell: +256 705 042 074, +256 773 494 119. Email: rogers@kibingecoffee.com.

Contact person:: Mwesigwa Douglas Innocent, Marketing Manager. Cell: +256 750 986 192 Email: douglas@ kibingecoffee.com

Contact Person: Sserwadda Sowed, Chairman Board. Cell: +256 772 302 598.







### MCU LIMITED

### Masaka Cooperative Union Limited



#### **Business Description**

Masaka Cooperative Union (MCU) was registered in 1951 and it consists of over 80 active primary societies. The union has over the years been active in promoting coffee growing, processing and exporting with an aim of making coffee production more rewarding to her farmers for improved income and livelihoods. The cooperative supports its members by buying coffee from farmers at a fair price; accessing financial services through its savings and credit organization- Masaka Union Cooperative Financial Services Ltd; providing quality farm in-puts and supplying improved seedlings.

#### **Products and Services**

MCU produces, processes and exports Robusta green coffee grown from the Greater Masaka region in Central Uganda. The coffee is sourced from the following districts: districts of Lyantonde, Ssembabule, Bukomansimbi, Rakai, Lwengo, Kalungu and Kyotera.





#### **Location and Contacts**

Factory: Opposite UMEME, Masaka City, Masaka.

Postal Address: P.O. Box 284, Masaka, Uganda.

Email: mskcoop@yahoo.com.

Web: http://masakacooperativeunionltd. co.ug/.

Contact Person: Ssenyonga Emmanuel, General Manager.

Cell: +256 772 617 572.

Contact Person: Kavuma Joseph Mwanje, Chairman.

Cell: +256 772 452 057.







# Mount Elgon Coffee and Honey Co-operative Society Ltd.

#### **Business Description**

Mount Elgon Coffee & Honey Cooperative (MECAHCoop) is producing and marketing entity that deals in bulking, adding value and marketing of coffee and honey of its members. The co-operative consists of 752 members who belong to different farmer groups that deal in beekeeping and growing of Arabica coffee in the slopes of Mount Elgon in Bugisu and Sebei region, eastern Uganda. Members are from different districts in the region: Mbale, Bulambuli, Kapchorwa-Sipi, Bududa, Manafwa, Namisindwa and Sironko. The cooperative processes green coffee for export purposes and it produces roasted and ground coffee for both local and export markets. MECAHCoop was formed from a Beekeeping and Coffee Integration (BCI) project under Mbale Coalition Against Poverty (MbaleCAP) funded by Bees for Development (BfD). The project focused on promoting beekeeping to diversify the income of smallholders. At the project's exit, the farmers decided to continue working together by forming a cooperative that will facilitate them to access better markets locally and internationally.

Certifications: We are Organic certified (EU UG-BIO-140, NOP: 46801, JAS: 46800) and Fairtrade certified (FLOCERT - FLO ID 4767).

Environmental impact: MECAHCoop providing farmer with access to coffee shade trees to restore and maintain the ecosystems in Bududa, Mbale and Manafwa districts. Partners and Funders: Mbale Coalition Against Poverty (MBALECAP), UCDA/ MAAIF, Progreso Foundation, USADF, Uganda National chamber of Commerce, Bees For Development and TUNADO.

#### **Products and Services**

MECAHCoop mainly deals in producing, processing and exporting 100% Arabica coffee grown in Eastern Uganda within Bugisu region along Mount Elgon slopes with the altitude of 2,000 meters above sea level. The coffee cupping scores range between 80 to 86 points. The cooperative also produces roasted coffee under the newly certified commercial roaster in the heart of Mbale City. Other products include: honey/beewax and biofertilizers/pesticides.

#### **Location and Contacts**

Location: Plot 60, Republic Street, Tororo Road, Munkaga (opposite Mbale post office), Mbale City. Postal Address: P.O. Box 158, Mbale, Uganda. Email: sales@mountelgoncoffeeand honeycoop.com. Web: https:// mountelgoncoffeeandhoneycoop.com/. Twitter: https://twitter.com/ CoffeeHoneyCoop. Video: https://youtu.be/dLMmemMFjVM Contact Person: Wasibi Rogers, General Manager.

Cell: +256 782 574 213. Email: wasibirogers@yahoo.co.uk.





### Mount Rwenzori Coffee Farmers Co-operative Union Ltd.

#### **Business Description**

Mt. Rwenzori Coffee Farmers' Cooperative Union (MRCFCU) was established in January 2013 and it consists of over 2,900 individual farmers belonging to 20 primary cooperative societies which produce, process and export Arabica coffee green beans grown on the Rwenzori Mountain at the altitude of 1,500 to 2,300 meters above sea level. The union comprises of farmers from different districts such as: Bunyangabu, Bundibugyo, Kabarole, Kamwenge, Kasese, Ntoroko and Rubirizi. The cooperative was formed with the aim of improving the livelihood of coffee farmers in the Rwenzori region through enabling them to produce the

best quality coffee and access gainful markets.

Partners and Funders: Agriterra, WeEffect, adc, ACFODE and USADF among others.

#### **Products and Services**

MRCFCU specializes in growing, processing and exporting of washed 100% Arabica coffee grown in loamy fertile soils along the slopes of Rwenzori Mountain in the Southwestern Uganda. The coffee from this region has a unique profile with flavor notes of chocolate, caramel, honey, fruity and nutty notes. The cup from this coffee will have a medium body, a clean finish and a mild acidity all together giving a wonderful experience.







Coffee Type: Arabica coffee. Processing: Wet processing (70%) and dry processing (30%) Altitude: 1,500 to 2,300 meters above sea level. Growing region: Rwenzori Mountain.

#### **Location and Contacts**

**Factory:** Koro-koro Road, Kilembe Quarters, Kasese Municipality, Kasese district.

Google Map: https://goo.gl/maps/ kEW6V4RorAKDVHDX8.

Postal Address: P.O. Box 428, Kasese, Uganda.

Tel: +256 393 252 971.

Email: mtrwenzoricoffeefarmers@ gmail.com.

Web: https://mrcfcu.org/.

**Contact Person:** Ithungu Racheal. Cell: +256 774 238 006. Email: rachealithungu@yahoo.com.

Contact person: Kule Jovenal Rwantangale. Cell: +256 782 651 443. Email: kulej300@gmail.com.

### Mt. Elgon Agroforestry Communities Cooperative Enterprise Limited

Mount Elgon Agroforestry Communities Co-operative Enterprise (MEACCE) Ltd was established and registered in 2017 under registration number of 11331/RCS. It is a farmer-owned secondary tier cooperative comprising of 12 Primary Cooperative Societies and a total of 1,012 individual farmers who produce, process and export fairtrade and organic certified Washed Bugisu Arabica coffee grown on the slopes of Mount Elgon within Bugisu region in Eastern Uganda bordering Kenya.



Currently, the cooperative is led by Mr. Nimrod Wambette who is a chairman and he holds a master's degree. He works along with Mrs. Jenipher Sambazi as the vice chairperson among other committee members. The enterprise employs 92 staff whereby 32 are permanent employees and 60 are seasonal workers. The enterprise was formed after the collapse of Gumutindo Co-operative in 2015 which left Fair Trade certified farmers frustrated and unable to sell their coffee in an organized sustainable market. These illusioned farmers regrouped and formed MEACCE Ltd as a new

cooperative in 2017 which is produces fairtrade, organic and Rainforest Alliance certified coffee. The ultimate goal of MEACCE Ltd is to ensure that the little proceeds and premiums generated from the sale of our members' coffee are invested in community development projects that are geared towards improving their standards of living, climate change adaptation and mitigation as well as promoting gender equality and Social Inclusion (GESI) plus safeguarding people in all aspects of economy and governance. The cooperative has managed to increase its turnover from 78million Ugandan

**Mission:** To promote high-quality agroforestry products through environmentally friendly and sustainable farming practices for better markets.

**Vision:** A socially and economically thriving community within a sustainable eco-system.

#### Membership:

Fairtrade Africa, National Alliance for Agricultural Cooperatives and Specialty Coffee Association among others.



shillings in 2019 to 5.8 billion shillings in 2023.

Social Corporate Responsibility and Environmental impact:

The cooperative has constructed a bridge for the community in Deda within Sironko. It distributes farm tools to over 500 farmers who would have not managed to purchase them. The enterprise educates children of vulnerable farmers in Bududa and Bulambuli. It also supports churches and health centers in the communities of Bulambuli among other social activities. Environmentally, the cooperative has constructed Jorena stoves for over 200 farmers and distributed solar lamps to 45 farmers. It has distributed over 4million indigenous trees to farmers.

Partners and Funders: Gepa GmbH

Germany, Enable TDC, We Effect, Fairtrade Africa, GIZ, Welsh Government, Root capital and Rainforest Alliance among others.

Exports to: Germany, UK, USA, Kenya, Belgium and Netherlands among others and it aims at accessing customers in China, Korea, Italy, France and Japan. Awards: Winner of the Kombe la Dhahabu -2nd Kenya Coffee Quality Contest held in Nairobi Kenya between 10th-11th November 2022. Events attended: World of Coffee Expo in Milan in 2022. Insurer: APA

#### Strengths of MEACCE

 It produces fairtrade and organic certified 100% high quality Arabica coffee.  Good record and character in timely payments and management of loans as demonstrated during the repayment of a loan from Root Capital.

Currently, the cooperative is led by Mr. Nimrod Wambette who is a chairman and he holds a master's degree. He works along with Mrs. Jenipher Sambazi as the vice chairperson among other committee members. The enterprise employs 92 staff whereby 32 are permanent employees and 60 are seasonal workers. The enterprise was formed after the collapse of Gumutindo Co-operative in 2015 which left Fair Trade certified farmers frustrated and unable to sell their coffee in an organized sustainable market. These illusioned farmers regrouped and formed MEACCE Ltd as a new cooperative in 2017 which is produces fairtrade, organic and Rainforest Alliance certified coffee. The ultimate goal of MEACCE Ltd is to ensure that the little proceeds and premiums generated from the sale of our members' coffee are invested in community development projects that are geared towards improving their standards of living, climate change adaptation and mitigation as well as promoting gender equality and Social Inclusion (GESI) plus safeguarding people in all aspects of economy and governance. The cooperative has managed to increase its turnover from 78million Ugandan shillings in 2019 to 5.8 billion shillings in 2023.

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#### Strengths of MEACCE

- It produces fairtrade and organic certified 100% high quality Arabica coffee.
- Good record and character in timely payments and management of loans as demonstrated during the repayment of a loan from Root Capital.

- The cooperative has managed to acquire assets such as the 5-acre piece of land within the industrial park which can be used as collateral for external financing to fulfill customers' orders.
- Strong traceability systems from the union to individual farmers.
- The organization has made investments by establishing 7 microwashing stations to boast quality in coffee processing.
- A strong supply chain network for sourcing coffee across Bugisu region and eastern Uganda.
- Board resolution and strategy to retain earnings and other funds to generate institutional funds for both capex and working capital financing.

#### **Products and Services**

MEACCE grows, processes and exports fairtrade organic certified green bean washed specialty Arabica coffee grown in the slopes of Mount Elgon within Bugisu and Sebei region in Eastern Uganda.

Coffee Type: Arabica coffee.

Variety: SL14 and Nyasaland.

Processing: Fully washed and naturals.

Cupping: Strew berry, concord grape, tropical fruit, chocolate, sweet, floral, citrus, medium acidity, brown sugar and well balance with good round body.

Coffee grade: A+ (screen 15 and above).

Cupping score: 84.5 points (average).

Export volume: 4,160 bags.

Growing region: Mount Elgon (Bugisu and Sebei region).

Altitude: 1300 to 2100 meters above sea level.

Farm size: 648ha total land for all farmers.

Harvest period: August to February.

Certification: Organic (USDA and EC regulations: Ecocert SAS UG-Bio-154) and Fairtrade (FLO ID: 37341).

Sales Agent: Richard Hide (based in UK). Distance to port: 990Km from Mbale to Mombasa.

#### **Location and Contacts**

Factory: Plot 24/26, Bunyoli Road, Industrial Area, Mbale City, Mbale district.

Postal Address: P.O. Box 2198, Mbale, Uganda.

GPS Codes: 1.0780805, 34.1632593.

Tel: +256 200 909 357.

Email: info@mtelgoncoffee.com.

Web: www.mtelgoncoffee.com.

Media: https://www.atlascoffee.com/ things-are-happening-the-storyof-meacce-mt-elgon-agroforestrycommunities-cooperative-enterprise/

Contact Person: Phaima Nakalagwa, Manager.

Cell/WhatsApp: +256 702 035 535. Email: nakalagwaphaima@gmail.com.

#### Contact Person: Luke Wepukhulu,

Operations Manager. Cell: +256 773 634 081. WhatsApp: +256 789 362 323. Email: lukewep@gmail.com.



### National Union of Coffee Agribusinesses and Farm Enterprises (NUCAFE)

#### **Business Description**

NUCAFE is a hybrid farmer-owned social enterprise and an umbrella national coffee farmers' organization founded in 2003 as a successor of the Uganda Coffee Farmer's Association (UCFA). NUCAFE has grown and evolved as a vibrant private sector led farmer organization formed to serve and position farmers well in the liberalized coffee value chain in Uganda. The organization serves and impacts over 250,120 farming households with more than 1.512.210 farmers who are organized in 200 associations and cooperatives countrywide. NUCAFE coffees are high quality coffees that are responsibly grown ethically processed and traded. These cover both the green coffees and roasted coffees for both local and export markets.

Mission: To establish a market-driven system of coffee farmer enterprises and organizations which are empowered to increase their household incomes through enhanced entrepreneurship and innovation.

Vision: Coffee farmers profitably own their coffee along the coffee value chain for sustainable livelihoods, consumer satisfaction and societal transformation.

Values: Shared Value Creativity and innovation Social Entrepreneurial culture Supply chain.

Trademark and Brand: NUCAFE Grading Limited (NGL) and NUCAFE.

Partners and Funders: European Union, aBi, Agriterra, CTA and USAID among others.







#### **Location and Contacts**

Office: Plot 35, Coffee House, 2nd Floor, Jinja Road, Kampala. GPS Codes: 0.31479, 32.59103. Postal Address: P.O. Box 34967, Kampala, Uganda. Tel: +256 414 236 199. Email: nucafe@nucafe.org. Web: www.nucafe.org.

Contact Person: Joseph Nkandu, Executive Director. Cell: +256 772 595 030. Email: joseph.nkandu@nucafe.org.

Contact Person: Nuwagaba Deus, Deputy Executive Director and Operations Management. Cell: +256 774 300 628, +256 706 717 260. Email: deus.nuwagaba@nucafe.org.

Contact Person: Eric Sekatawa, Deputy Sales and Distribution Manager. Cell: +256 700 135 305, +256 773 417 905. Email: eric.sekatawa@nucafe.org.





### Rwenzori Farmers Cooperative Union (RFCU)

#### **Business Description**

RFCU is an Umbrella organization representing interests of 19 producer organizations with 2,500 active individual farmers each with an average of 250 coffee trees, operating in the districts of Kasese, Bunyangabu, Ntoroko and Bundibugyo in the western part of Uganda, concentrated along the footsteps of Mt Rwenzori and neighboring Queen Elizabeth national Park. Formed as an association in 2005 and later registered as a union in 2014 under registration number **10567/IRCS.** 

Our Vision, To sustainably improve the livelihoods of members & contribute to the common good of the communities they live in"

Our Mission, To improve the production, value addition & marketing of high quality produce through ethical systems for sustainable livelihoods" Partners and Funders: Progreso Foundation, Louis Dreyfus Foundation and PUR Projet among others.

#### **Products and Services**

RRFCU members mainly produce, processes and exports fairtrade and organic certified natural sundried Arabica coffee grown on the slopes of Rwenzori Mountains, and centrally processed.

Coffee Type: 100% Arabica coffee.

Variety: SL14 and SL28.

Processing: Natural processing.

Cupping Taste: Fruity, pleasant winey, mild aftertaste.

Growing altitude: 1,200+ meters above sea level.

Growing region: Rwenzori Mountain, Southwestern Uganda, neighboring



Queen National Park & the equator line Harvest period: August to December (Main crop) and February to May (Fly crop).

Soil: Fertile volcanic red earth Certification: Fairtrade certified FLO-ID 3932

Certification: Fairtrade and organic certified

#### **Location and Contacts**

Location: Central Division, Kasese Municipality, Kasese district. Postal Address: P.O Box 414, Kasese, Uganda.

Contact Person: Bagonza Police Jimmy, CEO Cell: +256 782 466 226. Email: pobaji@gmail.com/rfcul2014@ gmail.com







## Coffee Export Supporting Organizations





### **Agriterra Uganda**

#### **Business Description:**

Agriterra is an Agri agency that provides high quality hands-on advice, training and exchange services to cooperatives and farmer organizations with an aim to improve the socio-economic conditions of the people in the rural areas. Agriterra was established in 1997 by the Dutch farmer organizations like ZLTO, LTO, NCR among others.



#### **Products and Services:**

Agriterra has supported many cooperatives in coffee sub-sector in Uganda from being producers and agents to being successful processors and exporters of quality products. The team facilitates the cooperatives to develop a sound business plan for accessing finance to improve production and productivity of their businesses. This includes carrying out company assessment, setting up action plans and developing bankable business plans so as to access sufficient working capital, improve technical and management skills, acquire certifications and improve financial management of the organization among other activities. Agriterra has worked with cooperatives such as: Rubanga Co-operative Society Limited, ACP-CU union, Ugandan Robusta coffee cooperative, Kibige Coffee Farmers' Cooperative Society, Kasaali Farmers' Cooperative Society, Bukonzo Organic Coffee Cooperative Union,

#### **Location and Contacts:**

Location: Kampala. Web: www.agriterra.org.

Contact Person: Ysakor Hailesselassie Hailu, Country Representative. Cell: +256 756 080 402. Email: selassie@agriterra.org.

Contact Person: Jasper Spikker, Regional Manager. Email: uganda@agriterra.org.









Buganda Cultural and Development Foundation (BUCADEF)

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The Buganda kingdom established BUCADEF in 1994 as a Non-Governmental Organisation (No. S5914/1 432), non-political legitimate body corporate particularly charged with spearheading and directing social economic development in communities. Through, the Mmwanyi Terimba Programme, BUCADEF has been able to increase coffee production in the 26 Buganda Region Districts to 35% in 7 years. BUCADEF is collaborating with selected Kiboko mills to bulk and process organized farmers' coffee for value addition. BUCADEF is also into specialty coffee

market, currently BUCADEF has groups of farmers wet-processing their coffee to meet the demands of specialty coffee market. The coffee that BUCADEF collects from the farmers is graded and marketed for its quantity and quality. BUCADEF has also ventured into roasting and has introduced Emmwanyi Yaffe coffee brand on the market to meet the growing demand of roast and ground coffee as well as to promote domestic coffee consumption.

**Vision:** A dignified quality of life for the people of Buganda.

**Mission:** To promote and foster social economic advancement of all Buganda through blending culture with modern management style to cause sustainable development.

Membership: Private Sector Foundation Uganda (PSFU), Uganda Small and Medium Enterprises Association (USSMEA), Uganda Association of Private Vocational Institutions (UGAPRIVI) and Uganda Larges Scale Farmers Association (ULFA) among others.

Partners: Ministry of Water and Environment, Ministry of Information Communication Technology, Ministry of Agriculture Animal Industries and Fisheries and Private Sector Foundation Uganda.

Networking Events: Uganda Coffee Day, Uganda Coffee Breakfasts, National Coffee Steering Committees and Uganda Trade Portal Development.

Interests: Access global market and increase visibility of the locally produced coffee and cocoa in Uganda.



#### **Location and Contacts**

Office: Bulange, Mengo, Kabaka Anjagala Road, Kampala. Postal Address: P.O. Box 7451, Kampala, Uganda. Tel: +256 414 271 870. Email: info@bucadef.org.ug. Web: www.bucadef.org.ug. Twitter: @bucadef Facebook: @bucadef YouTube: BUCADEF

Contact Person: Mugenyi Musenze Robert, Ssenkulu (C.E.O). Cell: +256 752 612 516.

Contact Person: Buzigi Sharif Likanika, Communication and Business Development Officer. Cell: +256 706 135 041. Email: bit@bucadef.org.ug.

Contact Person: Sarah Nansubuga, Finance and Administration Officer. Cell: +256 703 642 480.



## Café Africa Café Africa Uganda

#### **Business Description**

Café Africa is a non-profit organization registered as an association under Swiss law. It was founded in 2006 by Mr. John Schluter who worked nearly 40 years, mainly in processing, exporting and marketing African coffee. Café Africa was founded with the objective of working with Africa's coffee industry to find ways to restore Africa's coffee production to its former level in world markets, having fallen from 25 – 30% of global exports to around 10% by 2006. The Association aims to act as a catalyst to focus the vision of the industry in each country, and to bring the stakeholders to work together towards achieving

that vision, to help organizations and companies to identify and agree the key points of intervention, and work to achieve the agreed objectives, and to find creative ideas and methods for rekindling interest in coffee production in Africa, especially among young people. Café Africa is currently working in Uganda, Tanzania and Democratic Republic of Congo along with different public and private coffee stakeholders. The organization has also worked extensively in Cameroun, though they do not have an office there at present, as well as having consulted on several other countries' coffee sectors, including Burundi, Gabon, the ECCAS countries, Ethiopia, and Kenya.

#### **Products and Services**

Through annual meetings, development of training materials, facilitating coffee shows and hosting regular coffee breakfast meetings, Café Africa is working with the coffee industry to find ways to restore Africa's coffee production to its former level in world markets. In Uganda, the organization helped establish, with Uganda Coffee Development Authority (UCDA), the National Coffee Platform, and provide the secretariat for its Steering Committee, a group which has met nearly every month for over 10 years, bringing a better degree of harmony to the sector. Café Africa has supported District Coffee Shows in the major production areas since 2008, attracting over 150,000 farmers to learn more about coffee. Harmonized extension materials were developed through the Steering Committee, and have since been used as the basis of training of agronomists and lead farmers, both public and private sectors, in nine Districts. Café Africa operates under the vision that Africa's coffee sector be inclusive. productive and beneficial in the long term and the organization's mission is to be a catalyst for change and growth among stakeholders in the coffee sector by providing a framework that enhances policy and practice, and improves stakeholder livelihoods, especially for farmers.



Café Africa operates under the vision that Africa's coffee sector be inclusive, productive and beneficial in the long term



#### **Location and Contacts**

Office: 20-24 Spring Road, Sia Amara Plaza, Bugolobi, Kampala. GPS Codes: 0.32138, 32.61264. Tel: +256 393 266 154. Web: http://www.cafeafrica.org.

Contact Person: Samson Emong, Country Manager. Cell: +256 788 703915. Email: se@cafeafrica.org.





### International Women's Coffee Alliance Uganda (IWCA)

#### **Business Description**

International Women's Coffee Alliance Uganda (IWCA) Chapter is part of a global network of self-organized, selfgoverning women in coffee industry that lobby and advocate for reduction of barriers in the coffee industry. The organization empowers women to participate in production of sustainable high-quality product along the coffee value chain so as to increase their household incomes and improve their livelihoods. IWCA currently consists of over 7000 active members, it has trained over 3,500 women along the coffee value chain and it has supported 270 small-scale projects within Uganda.

Mission: Empower Ugandan women to gainfully participate in coffee value chain.

Vision: Envision a society where Ugandan are sustainably thriving in the coffee value chain.

#### **Products and Services**

IWCA offers various services to its member organizations and individual women farmers in areas of: lobby and advocacy; capacity development; women empowerment; and outreach activities.



#### **Location and Contacts**

Office: Coffee House, Plot 35, Jinja Road, 2nd Floor, Suite 2.8, Kampala. Cell: +256 754 812 897. Email: info@iwcauganda.org. Web: www.womenincoffee. org.

Contact Person: Doreen Rweihangwe, President. Cell: +256 772 472 260. Email: doreen.rweihangwe@ ugandacoffee.go.ug.

Contact Person: Rebecca Kisolo, Vice President. Email: rebeccakisolo@gmail. com.







Business growth is our business

### Private Sector Foundation Uganda (PSFU)

#### **Business Description**

Private Sector Foundation Uganda (PSFU) is an umbrella body for the private sector made up of over 298 business associations, corporate bodies and the major public Sector Agencies that support private sector growth in Uganda. In 2022, PSFU signed a Memorandum of Cooperation with Uganda Coffee Development Authority (UCDA) with the aim of establishing a mutual cooperation in the coffee subsector regarding production, productivity, marketing, policy environment, research and coffee business in the private sector of Uganda.

#### **Products and Services**

The specific areas of cooperation between PSFU and UCDA include creation and exchange of information, cooperation on promoting coffee production, processing, domestic consumption and marketing in the private sector in Uganda and its membership. Other areas include promotion and improvement in the marketing of coffee, including developing digital marketing platforms, with a view of optimizing efficiency and job creation among the youth; promoting domestic consumption of coffee in the private sector; promotion of coffee tourism and promotion of internationally accepted standards and quality of coffee to enhance its competitiveness.



UCDA also works with PSFU to influence and lobby areas of mutual interest and pursue legal, regulatory and policy changes in the coffee value chain. Through this memorandum, the two entities also agreed to raise private sector awareness about the value of coffee to the economy and household livelihood. PSFU has currently engaged with over 12 coffee companies through the various interventions such as the Lead Firm Structure where the organization has co-invested up to UGX 10 billion to unlock over 25,000 work opportunities for young people of whom 70% are young women. Through this agreement, the two organizations have also partnered to develop and implement different project and program elements such as: Market Access Upgrade Programme

(MARKUP). MARKUP is an initiative of the EAC Partner States funded by the EU and aims at addressing both supply side and market access constraints of some of the key export-oriented sectors, with particular focuses on exports to the EU and ACP markets. In Uganda, the programme focused on two commodities namely coffee and cocoa.

Location and Contacts Office: Plot 43, Nakasero road, Kampala. Tel: +256 312 263 850. Email: psfu@psfu.org.ug. Web: www.psfuganda.org. Contact Person: Ronny Mulongo, Manager Member Services. Cell: +256 752 470 214. Email: rmulongo@psfu.org.ug.

#### UGANDA COFFEE FARMERS ALLIANCE

"E mwanyi bwe bugagga"

#### Location and Contacts:

Office: First Floor, Coffee House 11, Jinja Road, Kampala. P.O. Box 72723, Kampala, Uganda. Tel: +256 392 701 960 Email: info@ucfa.or.ug. Web: https://ucfa.or.ug/.



### Uganda Coffee Farmers Alliance (UCFA)

#### **Business Description:**

Uganda Coffee Farmers Alliance (UCFA) s a farmer owned apex body established to provide agribusiness services to coffee farmers' cooperatives in Uganda. UCFA promotes these farmer organizations to become viable by being business oriented with a strong emphasis on value addition and marketing. UCFA connects its members to local and international markets. Its main purpose is to act as a support unit and services agency for its members. UCFA's vision is to improve livelihood of coffee farmers in Uganda..

#### **Products and Services:**

UCFA provides extension services, processing, value addition and direct marketing of members' coffee. UCFA has strategic partnerships with key business and public organizations that improves access to input supplies, financial services, and others. Such partners include coffee exporters, NGOs, financial institutions and research organizations. UCFA also offers the following services to coffee buyers on behalf of its member farmer organizations: grading coffee beans, offering good quality coffee, packaging and transportation of coffee to Mombasa and timely delivering of coffee to the buyer among others. In addition, UCFA offers coffee producers and their cooperatives with capacity building on best agronomic and business practices respectively. UCFA provides its members with market information, enhances market access, enables processing, promotes value addition and achievement of profitability through economies of scale by strengthening cooperation amongst the farmer organizations.

Contact Person: Tony Mugoya, Executive Director.

Cell: +256 772 707 903.

Email: tony.mugoya@ucfa.or.ug, tonymugoya@gmail.com.





#### **Business Description**



Uganda Coffee Federation

#### **Location and Contacts:**

Office: First Floor, Coffee House, Plot 35, Jinja Road, Kampala.

Cell: +256 704 588 839, +256 785 996 524.

Email: ucf@ ugandacoffeefederation.org.

Web: https:// ugandacoffeefederation.org.



The Uganda Coffee Federation (UCF) is a membership business organisation, limited by guarantee. UCF's 40 members are involved in trading, processing and exporting of over 95% of Uganda's Coffee – contributing significantly to the livelihoods & incomes of millions of people and to the country's revenue through taxes. Our membership includes: exporters, producer and producer cooperatives, roasters and allied services (shipping, consultancy and training support).

UCF's vision is to promote a thriving and sustainable coffee industry in Uganda.

UCF's mission is to support and promote the effective and efficient running of members' enterprises and the coffee industry at large.

Objectives: The overall strategic goal is to sustain and increase volume and quality of coffee produced and traded.

#### **Products and Services**

UCF facilitates its members with policy dialogue on coffee related issues on behalf of coffee trade and industry in Uganda; coordinates trade; provides vital trade information to its members; publishes coffee year book and best pearl magazine; provides networking opportunities for members; coordinates trainings; offers technical support; and promotes coffee locally and internationally to access more markets for its members.



Uganda Export Promotion Board

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Uganda Export Promotion Board (UEPB) is a public Trade Support Institution established to coordinate the development and promotion of Uganda's exports. It is the national focal point for export promotion and development. UEPB supervised by the Ministry of Trade, Industry and Cooperatives, falling directly under the External Trade Department. It was established by a Statute of Parliament, UEPB Statute No. 2 of 1996, which repealed the Uganda Export Promotion Council (UEPC) Act No. 7 of 1983. The 1983 Act had previously repealed Parliamentary Act 17 of 1969 which established the first Uganda Export

#### **Mission:**

UGDA

Facilitating the development, diversification, promotion and coordination of all export related activities that lead to growth on a sustainable basis.

#### Vision:

To position Uganda's goods and services as products of choice in the international market.
Promotion Council. It supports stakeholders in exporting their products such as coffee out of Uganda. UEPB offers support services to exporters in Uganda and foreign buyers including market information, assistance with entering and establishing in new export markets, business linkages, export product development and capacity building.

Uganda Export

#### **Products and Services**

The fundamental role of UEPB is to facilitate and coordinate the development and promotion of Uganda's exports. As such the core functions, as enshrined in the Act, are: to provide trade and market information services; to promote and coordinate the development of exports; to provide trade promotional services; to provide customized advisory services and to formulate and recommend to government export plans, policies and strategies.

#### **Location and Contacts**

Office: 2nd Floor, UEDCL Tower, Plot 37, Nakasero Road, Kampala. Postal Address: P. O. Box 5045 Kampala, Uganda. Tel: +256 414 230 250. Email: info@ugandaexports.go.ug. | Web: https://ugandaexports.go.ug/.









# Coffee Export Supporting Businesses







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### **Business Description**

Africa Coffee Academy (ISO 9001; 2008) is an independent source of coffee knowledge consultancy, training and direct services. At Africa Coffee Academy [ACA] Coffee is our business. ACA is a private sector-led initiative that aims at providing professional, business, and technical support to the coffee value chain to ensure compliance, resilience and profitable coffee enterprises through organized training, research, coaching and mentoring, advisory and technical services in the entire value chain.



## **Africa Coffee Academy**

Membership: Uganda Coffee Federation (UCF), Africa Fine Coffees Association (AFCA), Centre for Entrepreneurship and Executive Development (CEED).

Networking Event: Annual AFCA Conferences.

Partners with: Great Lakes Coffee-Uganda, CBI- Netherlands, aBi Trust, Solidaridad, USAID and Hivos among others.

Target market: Regional and International Coffee Value Chain Actors.

Interest: To widen ACA's networks and increase its visibility to the entire coffee value chain actors to provide them with support for a Total Coffee Experience from the Garden up to the Cup through educating, training, and other highvalue professional services.

#### **Products and Services**

ACA provides private contract third party quality assurance services to coffee exporters and farmer associations such as: Savannah Commodities Ltd, Kampala Domestic Stores Ltd, Star Cafe, Kyagalanyi Coffee and National Union of Coffee Agribusiness and Farm Enterprises (NUCAFE); and international coffee buyers including: TATA Coffee of India, CTCS (UK), Africa Tea & Coffee of Mombasa Kenya, Altimo and Supremo both of Belgium among other clients. ACA also works with smallholder producers through different coffee exporting and processing organizations such as: National Union of Coffee Agribusiness and Farm Enterprises

(NUCAFE), African Fine Coffees Association (AFCA), Ankole Coffee Producers Cooperative Union, Tororo based One Café and Budadiri Arabica Coffee Factory Limited (BACFL) among others. The Academy has built strategic linkages with the key players in the coffee value chain. Additionally, ACA offers coffee related hands-on training courses such as: Coffee Agronomy; Barista Course; Coffee Trading and Entrepreneurship; Coffee Sustainability; Coffee Quality Management; Training of Trainers (ToT); Coffee Price Risk Management; SPS Management; and Selling Skills Course among others.

#### **Location and Contacts:**

Office: Plot 129 Kira Road, Kamwokya, Kampala.

Email: office@africacoffeeacademy.com. Web: www.africacoffeeacademy.com. Facebook page: AfricaCoffeeACA. Twitter handle: @AfricaCoffeeACA. Video: https://www.youtube.com/ watch?v=-9UcWLF3I-c.

Contact Person: Teddy Namaganda, AG. Executive Director and PA to Group CEO. Cell: +256 788 720 417. Email: tnamaganda@ africacoffeeacademy.com.

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# Coffee Export Companies, Cooperatives and Organizations (A-Z)



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